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Serving the State University of Iowa and the People of Iowa City

Variable cloudiness through tonight. Scattered showers or thunderstorms tonight. High today in the 80s. Partly cloudy with widely scattered showers and a little cooler Friday.

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Snakes, Mosquitoes, Ants Infest Racial Agitators' Jail

(EDITOR'S NOTE - For plain old-fashioned discomfort and isolation, it's hard to beat the place Leander Perez is setting up to jail racial agitators who might invade his domain. AP newsman Bill Crider visited the scene - mosquitoes, fire ants, snakes, swampland, and all.)

By BILL CRIDER
BURAS, La. - The dungeon powder magazines of old Ft. St. Phillip are being turned into an isolated and uncomfortable jail. It's not for common criminals or murderers. It will be reserved exclusively for racial demonstrators. The former fortress, now privately owned, nestles in the snake and mosquito infested tidal swamps deep in Plaquemines Parish (County) in south Louisiana.

LEANDER H. PEREZ, 72, political boss of the parish for over 30 years, has a passionate dislike for racial demonstrators, white or Negro. The prison has become his favorite project. Built by the Spanish in 1746, the old fort lies on the east bank of the Mississippi at the first big bend coming upstream, some 60 miles south of New Orleans. You reach it by boat, helicopter or across miles of salt marsh. Water moccasins and rattlers abound. Mosquitoes, big and fierce, often become so thick they kill cattle by clogging their nostrils. Perez was pleased to take me on a personally conducted tour of his project.

A bed of fire ants immediately after being wrenched off balance by an unexpected bout of playful Indian wrestling that developed from a handshake with Perez, seated in a car. The dance of the fire ants is awkward but agile. Perez gave advice in a pleased rumble as I rapidly divested myself of shoes, socks and began beating at my trouser legs. "Each one of those bites will make a sore," he said. At the bayou, boarding a 30-foot cruiser, Perez pointed out two moored boats equipped with cattle pens. "WE CAN PACK a hundred demonstrators in one of those pens, if necessary, and haul them across the river," he said. A fat water moccasin lolled by the water's edge at the landing. On land, the party came under attack by what seemed an

incredible swarm of mosquitoes. A nine-foot fence of hog wire topped by three strands of electrified wire will form the prison square, with the fortress as one side. **COULD** the jail be considered inhumane? "All prisons are of concrete and steel," Perez replied frostily. "This one won't even have any doors on it." How much electricity will be in the charged wires? "We can regulate it to anything the doctor orders." There haven't been any demonstrators in Plaquemines Parish yet. Perez considers his prison a form of insurance against demonstrators in the parish, which has a population of 24,000, with 6,300 of them Negroes. The parish leased the site for five years.



The 'Old Retired Farmer' Comes to Iowa ... Asks for questions from press

H.S.T. Hissed Still Praises Today's Youth Raps Press, Mrs. Nhu At Grinnell Conference

By JOHN BORNHOLDT
Staff Writer
GRINNELL - Former President Harry S. Truman - at times hissed and boomed by young collegians - said here Wednesday the moral attitudes and actions of the young people in our country today are better than ever before. Former President Truman is the Politician in Residence at Grinnell College this week.

During the past 10 years Truman said he has lectured to as many as 3,000 students. He praised American students by saying that their questions to him are "a darn sight more interesting than those asked by members of the press." Truman said the students are after information while "all the press ever wants is headlines." Refusing to answer, in detail, questions dealing with civil rights issues, the former President said "the current civil rights situation has been going on since 1868." He said, "my feeling on the matter is that the Negroes are after their rights and they ought to get them."

Quiet boos and hisses greeted the spry gentleman from Missouri when he evaded the questions dealing with civil rights. Truman did have a word for Madame Nhu, first lady of South Viet Nam. "I THINK she ought to stay at home."

He defended President Kennedy's move to officially receive Yugoslavian President Tito to this country despite many criticisms from the members of Congress. "The President of the United States can make up his mind to do anything he feels will be of benefit to the country and to the peace of the world," he said. "If the president wants to receive him (Tito) it's all right with me," Truman added.

Concerning the sale of U.S. wheat to Russia, the peppery former President said he is in favor of it since in this deal "everyone" is coming out ahead. He said, "The Russians need wheat and we are getting paid for it, so why not?" Truman said he has read the book "The Man From Missouri" written about him by Alfred Stein-

berg. He said that he had to read it for the purpose of a review. He said "Steinberg told the truth in about two or three places." When asked about his role in the Democratic Convention slated for next summer, Truman said he will do whatever the party asks. President Truman said that he will not be one of the most active members at the convention. He modestly considers himself "an old retired farmer from Missouri."

Steel Prices Under Probe

NEW YORK (AP) - A federal grand jury Wednesday started an antitrust investigation of the nation's steel industry, with emphasis on pricing practices. Executives in many fields eyed the probe, hopeful that it would turn out to be routine and not of a nature that might prove harassing to business in general. The subpoenaing of 10 steel producers apparently took the industry by surprise.

On Wall Street, steels appeared to have weathered Tuesday's selling when news of the grand jury inquiry sent stock prices tumbling. Industry stocks rebounded Wednesday although some gains later were trimmed.

In the spring of 1962, President Kennedy's administration forced a rollback of a planned general increase in steel prices. Pressure from Washington was blamed in part for a sharp stock market break that followed.



Truman Laughs with Grinnell Faculty ... And they stand in awe of former President

Truman Says - President Only People's Lobbyist

By Staff Writer
GRINNELL - "The President is the only lobbyist in Washington who looks after the interests of 150 million people," former President Harry S. Truman told an audience at Grinnell College Wednesday night.

The annual political lecturer at Grinnell, former president Truman, spoke on "The American Presidency In An Era of Crisis," before a capacity crowd in the college's Darby Gymnasium. Since 150 million people in the U. S. cannot afford to hire lobbyists, Truman said that it is the business of the President to find out what these people want and to act as their representative.

"WHEN A President does this, he is a good President," he said. President Truman termed the Presidency, "One of the most unusual, most important, and least understood Constitutional offices in the history of the world." He noted that the Constitution is rather vague as to the duties of the President.

Truman said this vagueness in the constitution gives the American President an opportunity to increase the powers and duties of his office in order to keep up with the growth and progress of the country. "This has given our nation a means of meeting our greatest emergencies," he said. "And today it is one of the most important factors in determining whether we provide leadership for the free world."

Truman, an avid student of the history of the American Presiden-

cy, said that Abraham Lincoln was one of the really great American Presidents. **ACCORDING** to Truman, it was Lincoln who saved the Union and established the U. S. as a going concern by interpreting the constitution to fit a national emergency. "I am anxious for all of you to become more curious about the history of your country and the world and follow through, by hard work, to keep this republic the greatest in the history of the world," he said. "Great Presidents usually have been followed by those not so great, but when the country needs leadership, it always comes forward," he concluded.

VICE PRESIDENT SPEAKS - WASHINGTON (AP) - Vice President Lyndon B. Johnson said Wednesday night the Kennedy administration will take advantage of any "realistic opportunities" that arise to relax world tensions. Johnson said "the most telling pressure we can exert upon the Communist system will be a continuing pressure for peace." The vice president made his remarks in a speech prepared for the Association of the United States Army's annual dinner honoring the late Gen. George C. Marshall.

JFK Tries To Save Failing Rights Bill

House Leaders Delay Showdown

WASHINGTON (AP) - President Kennedy met Wednesday night key House leaders in a personal attempt to salvage a civil rights bill in the House. Later it was learned that a decisive vote on the matter will be delayed from today until next Tuesday.

Informed sources said Kennedy had spent an hour with three top Republicans and three top Democrats in the House in an attempt to win agreement on a compromise civil rights bill.

The White House talks followed shortly after failure of an Administration attempt to line up enough votes in the House Judiciary Committee to defeat a bill which the Administration believes is too strong to win the approval of Congress.

A SHOWDOWN was averted Wednesday when Chairman Emanuel Celler (D-N.Y.) postponed the committee meeting until today. The showdown, postponed until next Tuesday, will give supporters of the compromise more time to try to line up votes for the measure.

Informed sources said Celler was at the White House meeting along with the ranking Republican member of the committee, Rep. William M. McCulloch of Ohio, House Speaker John W. McCormack (D-Mass); Democratic leader Carl Albert of Oklahoma; Republican leader Charles A. Halleck of Indiana; and Republican whip Leslie C. Arends of Illinois.

Before Wednesday's scheduled committee meeting, supporters of the more sweeping bill said that despite administration efforts, they had enough votes to send it to the House floor.

The Kennedy Administration has been battling since last week to get a bill more in line with the President's original proposals, fearing that the stronger measure cannot get through Congress.

THERE WERE also fears among Administration sources that Southern Democrats on the Judiciary Committee would team with liberal Democrats and Republicans in voting out the strong bill, with the aim of eventually killing it.

Even if efforts to get the compromise bill fail, the administration is expected to try to work out a milder version on the House floor, either through a substitute or by amendments. Describing the motion for a showdown vote as a complete surprise, Celler said: "Those of us concerned with getting a bill that can be passed felt we needed a little time to consider its repercussions."

Registration Deadline Is 5 p.m. This Friday

SUI students who are eligible to vote in the Nov. 5 election must register before 5 p.m. Friday in the City Hall. Eligible voters include married students who have lived in the state for six months, Johnson County for 60 days, and their precinct for 10 days, and unmarried students living in off-campus housing which is not University owned and who are employed in Iowa City other than by the University. Students wishing to vote in the Dec. 3 Shaff Plan election may register until 5 p.m. Nov. 22.

More Communist Trade -

U.S. OKs \$2 Million In Corn to Hungary

WASHINGTON (AP) - The first trickle of what U.S. officials hope will be a stream of American grain shipments to Iron Curtain countries was authorized Wednesday.

It was announced as U. S. and Soviet trade officials opened a series of high-level talks in what was described by Secretary of Agriculture Orville L. Freeman as a "let's launch the ship" effort.

The opening deal is for \$1,929,384 worth of corn for Hungary. The Commerce Department approved the shipment by issuing a license for the export of the 1.2-million bushels involved. This figure is out to 30,000 long tons, which is about one-third of the corn the Communists are expected to buy and only a fraction of the \$250 million worth of wheat this country hopes to sell them.

THE COMMERCE Department withheld the name of the successful applicant for the initial license.

granted under President Kennedy's order of two weeks ago approving the sale of subsidized farm products to Soviet bloc countries. A spokesman for Cargill, Inc., big Minneapolis grain processing and shipping firm, said it is the one that got the license. The spokesman said the corn will be shipped soon, probably from an East Coast port. It probably will come from an area near the port, he said. One problem in the way of a massive wheat deal which not only would help solve this country's surplus but also would alleviate Soviet shortages is a requirement laid down by Kennedy that the grain must be carried in American ships, when available.

Brothers Four Sing Tonight

Central Party Committee will present the Brothers Four in concert tonight in the Main Lounge of the Union. The Brothers Four were chosen by SUIowans last spring as the group they would most like to see perform. They are internationally known as the group who "love to have fun with a song."

Their travels have taken them to the Orient and Moscow, as well as France, Spain, and other European countries. Their record of "Greenfields," received acclaim in Australia and other areas of the world as well as the United States. The concert will start at 8 p.m. No tickets are left for the event.

Single Thief?

Series of Thefts Hits Burge Hall

A series of thefts from the fourth floor of Burge Hall was reported to the Campus Police Tuesday afternoon.

Approximately \$50 in cash and various personal items had been taken from different rooms between Oct. 1 and this Wednesday, Campus Police reported.

They said the largest theft was a gold charm bracelet, valued at \$60, taken from 4515 Burge on Oct. 13. The bracelet was owned by Joyce Deming, A1, Mount Prospect, Ill.

A Gruen watch with a silver band was reportedly taken from 4532 Burge also on Oct. 13. The watch belonged to Judy Estal, A1, Grinnell.

Two thefts were reported from 4515 Burge and 4517 Burge. They were reported as occurring some-

time between Oct. 1 and Oct. 15, according to the report.

Seven dollars was taken from a wallet at 4521 Burge during this time.

Also on the list reported to the Campus Police was a green olive raincoat, valued at \$15, taken from 4530 Burge on Oct. 8.

Campus Police believe that it is likely that the thefts were all committed by the same person.



Telling 'Rashomon' Story

D. G. Buckles, G. Davenport, playing the woodworker, tells a story of murder to the Priest, played by Bing Bills, G. Urbana, Ohio, while Don Hill, G. Crooksville, Ohio, center, as the woodcutter, listens in this scene from Act II of "Rashomon," to be presented tonight in University theatre. A few tickets are left for tonight's performance as well as the Oct. 30 and 31 shows. All other nights are sold out.

-Photo by Bob Nandell

The two-wheeled traffic terrors

DEAR IOWA CITY BICYCLISTS:

I'm really not against bicycle riding. I'm sure it's a physically profitable sport and a convenient and cheap means of transportation.

But why, dear two-wheelers, do some of you flaunt all the traffic laws and the dictates of common sense?

What overpowering need for non-conformity causes some of you to ride in the dark Iowa City night without lights or reflectors, wheel carelessly through red traffic lights, and buzz cars and pedestrians with equal abandon?

What strange non-involvement in earthly matters caused one of your contingent — female, in dark clothing — to ride gayly down the left side of the street in the face of heavy automobile traffic which was on the right side — the right side — of the street the other night?

Whatever the reasons for your traffic transgressions, repent. You're trafficking in disaster.

—Dean Mills

Skyhigh banking isn't down to earth idea

LOOK, UP IN THE SKY! It's a bird, it's a plane, no it's a banker!

Alan B. Shepard, one of the original seven U.S. astronauts, has announced that he and two other investors are buying controlling shares in a bank in Houston, Texas. Shepard says the other six original astronauts are likely to join in the investment.

"We're not daredevils all the time. I think we are very conservative people and this is a sound investment," he said.

Indeed, it sounds like an excellent investment — who in Houston would refuse to do business at the "astronaut bank"? It would be like declining to buy savings bonds or salute the American flag. But is this venture a sound move from a noncommercial view? We think not.

If Alan Shepard becomes part owner of a bank, this lends the bank a certain amount of prestige, but this is part of the benefit Shepard derives from his occupation. He should be allowed to invest his earnings however he wishes.

When Shepard makes a business deal and proceeds to bring along the other six astronauts, things begin to get a bit mercenary. The "investment" becomes exploitation.

If Navy Secretary Fred Korth is forced to resign for his connections with a Texas bank, it seems untimely, to say the least, for the astronauts to purchase a controlling interest in another Texas bank.

These "spacemen" receive a lot of hero worship from the youth in this country; they have been used by worthy organizations such as the Boy Scouts to direct the thinking of youth into proper channels. What effect would it have on the image if they use their collective prestige simply for the purpose of making money? Doesn't this lend credence to the idea that Americans are all soulless materialists?

The National Aeronautics and Space Administration has yet to approve this bank investment. They probably will not. It makes far more sense to keep sending the astronauts into orbit, inside those small pressurized capsules rather than breezy cashier cages.

—Jon Van

The Daily Iowan

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Current legislative interest in GI Bill

By DENNIS BINNING
Staff Writer

Congressional representatives, since the 84th Congress, have sought to extend the history of veterans' readjustment assistance legislation. Currently there is a bill in the Senate (S. 5, The Cold War GI Bill) and there are two similar bills in the House that show that efforts to re-establish such legislation is being intensified.

Since the earliest days of America's sovereignty, this country has provided readjustment assistance to its military veterans when they return to civilian life. In George Washington's day, the Revolutionary War veterans were given land grants in the area west of the Allegheny Mountains. After the Civil War, Union veterans were given certificates to 160 acres of their choice on federally owned land. THE "ROUGH RIDERS" and

their Spanish-American War contemporaries were provided with mustering-out pay for their military services. World War I veterans were provided expanded hospital care, scholarships for dependent children, insurance and other considerations.

The most revolutionary veterans' readjustment assistance legislation, however, was passed during the waning days of World War II. Under the Roosevelt Administration, the Servicemen's Readjustment Act of 1944 (Public Law 346, 78th Congress) was passed. This act, commonly referred to as the World War II GI Bill, did more to up-grade the average level of education in this country and to stabilize our post-war economy than any other single legislation.

The history of veterans' readjustment assistance ends with the Korean "Police Action" veterans.

The Veterans' Readjustment Assistance Act of 1952 (Public Law 55, 82nd Congress) built upon the World War II GI Bill experiment and provided an even wider assortment of benefits to the returning servicemen. Military men who have seen active duty since the termination date of the Korean GI Bill on Jan. 31, 1955, receive no benefits or assistance for their service.

ONE NEED ONLY look at the benefits accrued by this nation through such legislation in the past to see that its continuation into the present cold war era is not only advisable, but imperative.

The land grant benefits of the early days made possible a fast expansion of this nation into the western territories. Without the land grant catalyst, settlement of these lands might have been delayed a decade, perhaps more.

But the real benefits to this nation, the benefits that are vital to us today in the cold war era, were accrued through the World War II and Korean GI Bills.

Senator Hiram L. Fong (R-Hawaii), testifying before the Senate Subcommittee on Veterans' Affairs, pointed out that "... under the GI bills of World War II and the Korean war, nearly 10 million veterans received educational training, adding greatly to our Nation's welfare and productivity by giving us 180,000 doctors, nurses and medical personnel; 113,000 physicists and research scientists; 450,000 engineers; and 230,000 school teachers. ..."

IN ADDITION, a parade of witnesses told much more to the subcommittee about the widespread effects of the GI bills. For instance, over one million men

received on-farm training, about six million veterans purchased homes under the loan provisions of the bills (it has been said that one out of every five homes built since WWII was GI-bill financed), a total of \$54.6 billion was loaned by the Veterans Administration under the bills' provisions.

Under the World War II bill alone more than 700,000 valuable technicians were trained. In an age when about 11 technicians are needed to support one scientist or engineer, we can see the applicability of such legislation in meeting the needs of our technological warfare age. It might be noted that we are currently producing only about 20 per cent of the technicians needed in this country.

Benefits are still being received by this nation, as many Korean war veterans are still using their readjustment assistance. VETERANS' READJUSTMENT

assistance has never been thought of as being a reward for combat duty, but rather as a means of restoring lost opportunities to the returning servicemen and, more importantly, as a direct agent for strengthening this nation's education, economic and defense posture.

A cold war GI bill, if passed, can continue this history of strengthening the United States into the tense and volatile period of the 1960's. If S. 5 — The Cold War GI Bill — is passed, it is expected that as many as three million veterans would be trained under its provisions through 1973. Many of those three million veterans will come from homes where it is economically impossible to send the children to college.

Tomorrow, Part III of this series will provide an explanation of the provisions of the proposed Cold War GI Bill.

An interview with Barry Goldfeller

By ART BUCHWALD

WASHINGTON — Last week we read that Sen. Barry Goldwater had agreed to tell President Eisenhower where he stands on major political issues, providing the Senator decides to run as the Republican candidate for President of the United States.

But the next day we read that Sen. Goldwater had denied making such a deal with President Eisenhower. At his press conference not long ago President Kennedy insisted that President Eisenhower should know where Sen. Goldwater stood just by what he's been saying, but so far President Eisenhower has admitted he's confused.

The question is: should a Presidential candidate tell a former President of the United States his political views, or should he keep them to himself so he doesn't confuse the issues?

WE PUT THE QUESTION to another hard-running politician, Barry Nelson Goldfeller, who has been traveling all over the United States, denying he is a candidate for the highest office of the land.

"Sir," we said, "do you feel President Eisenhower should know what your political views are if you decide to run for President?"

"Certainly not. A man's political views are sacred and he should only reveal them to his doctor or his minister."

"But the reason why President Eisenhower wants to know your views is that he wants to know

if he can support you in the campaign."

"I CAN APPRECIATE President Eisenhower's position and I would certainly like to tell him where I stand. But President Eisenhower has many friends and, if I told him, he might tell somebody else and they might tell somebody else, and pretty soon everyone would know where I stood. I couldn't afford that."

"Couldn't you tell President Eisenhower it was a secret? I'm sure he wouldn't tell anyone if he thought it would hurt you."

"I've thought about it," Mr. Goldfeller said, "and I've been sorely tempted to tell him a few things I'm for, such as motherhood, the American flag, and more dams for Arizona, but President Eisenhower wants to know where I stand on everything. That's asking an awful lot of somebody running for public office. When President Eisenhower announced he was running, President Hoover did not ask him where he stood."

"That's true," we admitted. "I'd BE VERY happy to tell President Eisenhower what I'm against," Mr. Goldfeller said.

"What are you against?" "Government spending, Castro, Bobby Kennedy, the New Frontiers, the graduated income tax, the United Nations, peace with Russia, atom test treaties, and more water for California."

"That's quite good. Then what are you for?" "I'm not going to tell you. I think the public should be concerned with what a candidate is opposed to rather than what he is for. Anyone can be for something, but it takes a real politician to be against everything."

"ARE YOU AGAINST everything?"

"I think my record speaks for itself."

"Mr. Goldfeller, would you be willing to put your views in a sealed envelope and let President Eisenhower open it on election night?"

"I haven't thought about that," he replied. "It might be a good compromise."

"I think it would be worth trying," we said. "And it would give President Eisenhower something to look forward to in 1964."

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OFFICIAL DAILY BULLETIN



University Calendar

Thursday, October 24
8 p.m. — CPC Presentation: The Brothers Four, Main Lounge, IMU.
8 p.m. — University Theatre Production, "Rashomon," University Theatre.
Friday, October 25
7:30 p.m. — Profile Previews, Main Lounge, IMU.
8 p.m. — University Theatre Production, "Rashomon," University Theatre.
Saturday, October 26
10 a.m. — "Psychiatry in the Philippines," Dr. Howard Potter, New York, Psychopathic Hospital.

10:30 a.m. — Cross Country: Chicago Track Club, Finkbine Golf Course.
8 p.m. — University Theatre Production, "Rashomon," University Theatre.

Sunday, October 27
2:30 p.m. — Iowa Mountaineers Travelogue, "South Sea Isles," Karl Robinson, Macbride Auditorium.

Monday, October 28
4:10 p.m. — Dr. William Christopherson of the University of Louisville, University Hospital.
7:30 p.m. — International Debate with Cambridge University, "Resolved: That the New Frontier Has Lost Its Way," Macbride Auditorium.

Tuesday, October 29
8 p.m. — Shambaugh Lecture Series: Herman Finer, Univ. of Chicago, "The Philosopher Looks at Political Man," Senate Chamber, Old Capitol.

Wednesday, October 30
8 p.m. — Shambaugh Lecture Series: "The Historian and Statecraft," Senate Chamber, Old Capitol.
8 p.m. — Faculty Wind Ensemble Concert, Macbride Auditorium.

8 p.m. — University Theatre Production, "Rashomon," University Theatre.
Thursday, October 31
4:5 p.m. — AWS Coffee Hour for Students and Faculty, River Room, IMU.

8 p.m. — Shambaugh Lecture Series: "The Economy and Politics Among Nations," Senate Chamber, Old Capitol.
8 p.m. — University Theatre Production, "Rashomon," University Theatre.

Film Reviews

By RAY PRESTON
Iowan Film Critic

I do not mind poetry: Your true soul is reflected with every quiver of your nostril. A little philosophy is O.K. Why are you afraid of Truth, huh? Just so literary theory: A novel is a ream of paper and three pencils. Artistic use of the camera is always welcome (although one patron had to leave early with a dangerous case of New Wave mal de mer.) When the audience loses its admission money by default... We're talking about serious business; this is a tulip of a different stripe.

NORMAN C. CHAITIN wrote, produced, and directed "The Small Hours." Help stamp out NORMAN C. CHAITIN. A man may have the right to express

his views in the manner he believes best, but if we don't all do our part NORMAN C. CHAITIN may write, produce and direct something else. Aside from the money which was lost there is another issue at stake here. This thing was labeled an "Independent" out of "New York."

I hope this doesn't ruin a chance of future value for anyone. It is my wild guess that the more important American films will bear these labels. I realize NORMAN C. CHAITIN has set the "movement" back a few years but maybe he hasn't demolished it completely. The term "Independent" applied to an American film should not be directly equated with garbage. If we let a small amount of seepage frighten us off we stand the

chance of greater loss.

Let's turn to a more pleasant subject. The Art Guild presents "Savage Eye" in Macbride Auditorium this Friday, Oct. 25, at 8:00 p.m. Tickets are still available for four locations: Art building, The Paper Place, Things & Things & Things, and at the door. This film is a smasher. It's rough stuff filmed on location (largely with a concealed camera) in Los Angeles. It's an "Independent" made by Hollywood professionals — a rare trick. Released early in 1960 the film has attracted much critical attention and won three important awards.

The only important "actor" who knows that a camera is running is a worn divorcee (Barbra Baxley) trying to find excitement

in the wildest parts of L.A. The use of a concealed camera allows shots of wrestling matches, a strip show, seamy bars, and a frenetic revival-meeting that pack a punch impossible to obtain from usual film techniques. The film goes further and attempts to form this raw jangle of life into significant statements — but that can wait until this Friday night.

There is a "New York Independent," called "David and Lisa" at the Lolla Theatre.

"SAWDUST AND TINSEL" is coming to Iowa City. "Sawdust and Tinsel" contains the greatest single sequence (I'll call it the Cannoneer's Barrage Sequence) I've ever seen in my whole, entire life.

America's most neglected problem

By RALPH MCGILL

Notes Made in New England: It was about 10 o'clock at night and we were driving through downtown Boston. We turned a corner and were in a street of old-slum-type buildings, cheap bars and hotels.

"This is skid row," said former mayor and now Commissioner of Banks, John B. Hynes. "All this is coming down in the new urban development plan. One wonders where the derelicts will go. Note how many of them are young. One of the problems of large cities is the growing number of loitering, roaming youngsters. Here they look to be 18 years old and more. They outnumber what we used to call the old bums.

"In other places some young ones turn up. This is a problem no city has licked. There is not much chance to reclaim an old-timer on the streets. And reaching the younger ones is difficult. Here is a human problem that is so small, in contrast to the major ones, that we really don't have time or money to give it much attention. But, it grows..."

WE WENT ON. There were not many old bums. Now and then one staggered out of a bar and went slowly along the shadowy street. Most of them were young,

er, hard-looking, and "on the make."

The larger the city, of course, the greater the proportions of this problem, one of the diseases of urbanization and the inability of a social system to meet the increasingly numerous and heavy demands on it.

In spring, summer and early fall "the street" is the literal home for many persons... some as young as 14 and 15. They are the ones who are homeless because they prefer the streets and sleeping in some stairway or doorway to "home." Welfare statistics show most come from broken homes or homes where there is simply no attention paid children.

Drunkness, prostitution, crowded conditions, family hates and brutalities — all these cause children to wander to the streets. They beg, steal, run errands with narcotic pushers as delivery boys, and otherwise manage to live. Statistics show girls of younger ages entering into prostitution. They are, of course, trunks from school. These are the real hard-core

drop-out problems. They build up records in juvenile courts. They confront society with their presence and society does not have an answer.

SOCIAL WORKERS try always to begin with the home. But the home may be more impossible of rehabilitation or responsibility than the child. A drink or drug sodden mother or father (or both); an abandoned mother who is not mentally mature and has only a vague idea about things; many vagrants in one or two stinking, scabrous rooms — the street is more attractive.

A few of these can be salvaged. Foster homes have worked well with some — not at all with others. Those who are returned present a really unsurmountable problem. There is no family to which to return them... The institutions are overcrowded, understaffed, and lack adequate funds. These trunks, roamers and delinquents can be picked up and held for some sort of disposition — but for how long and where? There are many categories. Some can be rehabilitated; some can't, save, perhaps, by long expensive psychiatric and

psychological supervision. Psychologists come up with one conclusion that fits most cases — these children, having had no effective discipline at home, cannot, or will not, accept it at school. Many are unprepared, having been promoted for a grade or so just to get rid of them. Each offers a separate problem — related to the others and yet different because of personality.

A nation that now and then feels it has a surfeit of problems and grows angry with those who keep calling attention to them, may not welcome being nudged about what is probably the most neglected one in our urban, industrial society. But that is what it is.

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Letters Policy

Readers are invited to express opinions in Letters to the Editor. All letters must include handwritten signatures, addresses and should be typewritten and double-spaced. We reserve the right to shorten letters.

University Bulletin Board

University Bulletin Board notices must be received at The Daily Iowan office, Room 201 Communications Center, by noon of the day before publication. They must be typed and signed by an advisor or officer of the organization being publicized. Purely social functions are not eligible for this section.

AN EXAMINATION in Ph.D. Reading Spanish will be given Friday, Oct. 25, in 214, Schaeffer Hall at 3:30 p.m.

THE MATHEMATICS COLLOQUIUM will meet at 4 p.m., 311 Physics Bldg., Professor H. T. Muhy of the Department of Mathematics of SUI will speak on "Some Asymptotic Properties of Ideals." Coffee will be served at 3:30 p.m.

STUDENTS who are to receive an undergraduate or professional degree in February, June or August, 1964, and did not pick up an IBEK card at Fieldhouse during registration, may still sign up for a free 1964 Hawkeye at the Registrars' Office. The deadline for signing up is November 15th.

FAMILY NITES at the Fieldhouse for the first semester will be held from 7:15 p.m. to 9:15 p.m. Oct. 23, Nov. 13, Dec. 11 and Jan. 8 and 22. Students, staff and family are invited to bring their spouses and families on these dates for recreational swimming and family-type sport activities. Children may come only with their own parents and must leave with them. (Admission by student or staff ID card.)

PLAYNIGHTS of mixed recreational activities for students, staff, faculty and their spouses, are held at the Fieldhouse each Tuesday and Friday night from 7:30 p.m. to 9:30 p.m. provided no home varsity contest is scheduled. (Admission by student or staff ID card.)

SUNDAY RECREATION HOURS The Fieldhouse will be open for mixed recreational activities from 1 p.m. to 5 p.m. each Sunday afternoon. Admission to the building will be by ID card through the northeast door. All facilities will be available except the gymnastic area.

THE UNIVERSITY CANOE HOUSE will be open (weather permitting) from Oct. 20 through Nov. 15 except Dad's Day. Mon-Thurs. 2:30 p.m.-8 p.m.; Fri. noon-8 p.m.; Sat. 10 a.m.-8 p.m.; Sun. noon-8 p.m.

INTER-VARSITY CHRISTIAN FELLOWSHIP, an interdenominational group of students, meets every Tuesday in the East Lobby Conference Room of the Union to

consider various topics of general interest. All are cordially invited to attend.

ART SHOW at the Guild Gallery, 130 1/2 S. Clinton: Opening Group Show of painting, prints, sculpture, ceramics and enamels. Hours are 3:30 p.m. to 5:30 p.m. and 8 p.m. to 10 p.m. Mon. through Sat. Open Saturday mornings before home football games. First show runs through Nov. 1.

COMPLAINTS. Students wishing to file University complaints can now pick up their forms at the Information Desk of the Union and turn them in at the Student Senate Office.

THE CHRISTIAN SCIENCE ORGANIZATION meets every Tuesday at 7 p.m. in Conference Room 1 of the Union.

PARENTS COOPERATIVE BABY-SITTING LEAGUE. Those interested in membership should call Mrs. Van Alts at 75346. Those desiring sisters should call Mrs. Houck at 8-8888.

BABYSITTERS may be obtained by calling the YWCA office during the afternoon at 2244.

WOMEN'S RECREATIONAL SWIMMING will be available 4:30 p.m. Monday through Friday at the Women's Gym pool for students, staff and faculty wives.

UNIVERSITY LIBRARY HOURS: Monday-Friday: 7:30-2 a.m.; Saturday: 7:30 a.m.-10 p.m.; Sunday: 1:30 p.m.-2 a.m. Service Desks: Monday-Thursday: 8 a.m.-10 p.m.; Friday and Saturday: 8 a.m.-5 p.m.; Sunday: 10 a.m.-11:45 p.m. (Reserve only). Photoduplication: Monday-Friday: 8 a.m.-5 p.m.; Monday-Thursday: 6-10 p.m.; Saturday: 10 a.m. until noon, 1-5 p.m.; Sunday: 9-5 p.m.

IOWA MEMORIAL UNION HOURS: Cafeteria open 11:30 a.m.-11 p.m. Monday-Saturday; 5:45 p.m. Monday-Friday; 11:30 a.m.-1:30 p.m. Sunday. Gold Feather Room open 7 a.m.-10:45 p.m. Monday-Thursday; 7 a.m.-11:45 p.m. Friday; 8 a.m.-11:45 p.m. Saturday; 1:00-4:30 p.m. Sunday. Recreation area open 8 a.m.-11 p.m. Monday-Thursday; 8 a.m.-12 midnight, Friday and Saturday; 2-11 p.m. Sunday.



"Observe closely, mi amigo —"

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Cambridge U., SUI To Debate New Frontier

The Kenedy Administration will be appraised Monday when two students from Cambridge University, England, challenge SUI debaters at 7:30 p.m. in Macbride Auditorium.

The Cambridge debaters will take the affirmative side and SUI the negative on the subject: "Resolved: That the New Frontier Has Lost Its Way."

Sponsored by the Institute of International Education, the debate is open to the public free of charge. Tickets are not required.

Michael Osborn, director of the Forensics Association, SUI student debating society, will be chairman of the debate. John Bakke, G. Waukon, and Paul Newman, G. New York City, will be the speakers for SUI. Michael Howard and John K. Toulmin will represent Cambridge University.

Bakke and Newman are working toward Ph.D. degrees in the SUI Department of Speech and Dramatic Art. Bakke received his B.A. from Luther College, Decorah, and his M.A. degree from SUI. Newman received both his B.A. and M.A. degrees from San Fernando Valley College, Calif.

The two English students are studying law at Cambridge. Both are members of the Cambridge Union Society, the College Debating Society, and the Cambridge University Conservative Association.

The debates were started in 1921 when A. Craig Baird, later a professor of speech at SUI, took three men from Bates College in Maine to challenge a team of debaters from Oxford University.

SUI participated in the International Debate for the first time in 1924.



It's A Looong Way Down!

Folvd Pratt, A3, Eldora, seems to be wondering whether it's better to go up or come down while hanging onto part of the Balance Rock Complex at Devil's Lake, Wis. The dilemma was part of the activity at the Mountaineer's Devil's Lake Outing, Oct. 4-6.

Campus Notes

Film Series Friday

The "Savage Eye" and "The Fatal Glass of Beer," the second in a series of international film classics, will be shown at 8 Friday evening in Macbride Auditorium.

The first film, the Savage Eye is the winner of four international film festival awards. It is a subjective film that makes its comment on contemporary America through the eyes of a young divorcee.

The Fatal Glass of Beer, a Mack Sennett comedy classic, stars W. C. Fields.

Journalism Meeting

Officers of the Associated Students of Journalism will meet today at 4 p. m. in 209 Communications Center.

Zoology Talk

George E. Brosseau Jr., associate professor of zoology, will speak on "V-type Position Effect and the Y Chromosome in Drosophila" in 201 Zoology Building, Friday at 4 p. m.

No Dummy

The dummy used at last week's pep rally is gone.

With it went a supply of the Alpha Phi's clothes as well as their cigarette package collection.

The finder or possessor of the dummy or its remains are asked to return the clothes and cigarette packages to the Alpha Phi house or to call Lynn Barricks at 7-4198.

Alumnus Named

SUI graduate Dr. J. McDowell, marketing and management specialist, has been appointed professor in the University of Cincinnati's College of Business Administration marketing department.

McDowell, who has a Ph. D. in philosophy, taught economics here in 1948-49. Previous to his recent appointment, he was associate professor of business at Michigan State University and since 1960 has been the director of marketing research for the Arthur D. Little, Inc., Cambridge, Mass.

Dr. McDowell is a member of Beta Gamma Sigma and Order of Artus, honor societies for business administration and economics.

U.N. Speech

James Murray, associate professor of political science, will speak to the Rotary Club in the Hotel Jefferson at noon today. He has done extensive research on his topic, "The U. N. Today."

He will be introduced by Edward

City's Future To Be Probed At Meeting

The future of Iowa City will be explored at 7:30 p. m. Tuesday when the City Council meets with the city's citizens advisory committee at the Civic Center.

This is the first public meeting specifically called for the new committee, which was formed to promote planning for the city's future growth and needs. The committee includes more than 150 members, all of whom serve without pay.

The panel will be moderated by Loren Hickerson, SUI alumni director. Members of the panel include Ray B. Mossman, SUI business manager; Ronald R. Boyce, assistant professor of Geography, who represents community planning; Russell Mana, a local business man; and W. W. Summerwill, Iowa State Bank president, who will discuss business.

City Manager Carsten Leikvold said that the meeting will be open to all interested citizens, and that questions and discussion from them would be welcome.

Let The University Take Care of Your Banking!

Call extension 2131, ask the payroll department to send your check to Coralville Bank & Trust Co. The first of each month you get a slip detailing the various charges and the amount credited to your account.

There is no better or easier way to handle your banking business. So simple to put into operation! Phone extension 2131 today.

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Bassett, instructor in journalism, program chairman for the month. Murray will speak in honor of U.N. Day. He is faculty adviser SUI's Collegiate Council for the United Nations.

Medical Clinic

Dr. Richard D. Eckhardt, chief of Medical Service at Veterans Hospital, and Dr. William D. Paul, Iowa City physician, will present papers at the Northeast Clinical conference in Waterloo today.

"Management of Cirrhosis of Liver and Complications," is the title of Dr. Eckhardt's paper. Dr. Paul's paper will be given on the subject, "Advances in Research on Arthritis and Rheumatism."

Prof to P.E. Meet

Professor Betty van der Smissen of the SUI Department of Physical Education for Women will take part today through Sunday in a meeting of the national board of directors of the American Camping Association (ACA) at Bradford Woods, Martinsville, Ind.

SUGAR 'N' SPICE BAKE SHOPPE

CAKE DECORATING

PH. 338-5646
911 First Ave.

Social Meet Set Journalism Frosh

An informal gathering for all freshman journalism students will be held Saturday at 6:30 p. m. at the home of Richard W. Budd, 1725 Wilson.

Budd, assistant director of the School of Journalism, faculty members, and journalism students will discuss job opportunities on The Daily Iowan in his magazine supplement, and WSUL.

Summer internship with newspapers and radio and TV stations, graduation opportunities, and activities open to journalism majors will be explained.

Transportation will be provided at 6:15 p. m. at the main door of the Communications Center.

Students who plan to attend should call either Cathy Fischgrund or Cele Ferner at 8-2155 or 7-1491.

Associated Women Students and the Students for Pakistan present

A DINNER PARTY

Saturday, October 26

6 p.m.

International Center

\$1.00

Student tickets on sale now. General Public sale begins noon Oct. 25 at the Office of Student Affairs Program

Physicians At Meetings

Dr. Mark Armstrong, staff physician of the medical service division of the Veterans Administration Hospital, is attending a meeting of the American Heart Association in Los Angeles, Cal., today through Sunday.

He will attend a meeting of the Central Society for Clinical Research in Chicago, Ill., on Nov. 1-3.

Dr. David M. Paul, chief of physical medicine and rehabilitation, attended the state meeting of the National Rehabilitation Association in Des Moines Tuesday.

Ethiopia, unlike most African nations, was enjoying nationhood when Athens was still in its infancy.

48th ANNUAL SYRIAN-LEBANESE DINNER

Sunday, October 27

12:30 - 2:30 & 4:30 - 7:00

St. George

Syrian Orthodox Church

1202-10th St., S.E., Cedar Rapids

Adults \$2.00 - Children \$1.00

Tickets available at door or Dial 338-4442 in Iowa City

Authentic Arabic Cooking

All you can eat - Bake Sale

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A&P's Top Quality Super-Right Blade Cut

35^c lb.

300 EXTRA PLAID STAMPS

When You Redeem All Coupons Below

RIB ROAST

5th and 6th Ribs

75^c lb.

BONELESS TURKEY ROAST

1st thru 4th Ribs

79^c lb.

Smoked Picnics

Short Shank 4 to 6 lb. Sizes

35^c lb.

Boneless Turkey Roast

Whole

89^c lb.

SEEDLESS GRAPEFRUIT

"First of the Season" Florida Grown

10⁹⁶ 59^c Size

BANQUET DINNERS

Chun King or Patio Brands 12 Varieties Reg. 49c

11-oz. Dinner 39^c

POTATO CHIPS

Jane Parker Reg. 59c

1-lb. Pkg. 49^c

APPLE PIE

Sharp Cheddar Cheese

59^c lb.

APPLE CIDER

Indian Summer

Gal. Jug 75^c

SALAD DRESSING

Sultana Reg. 39c

Qt. Jar 35^c

PAPER NAPKINS

Ritz White or Colored

Pkg. of 200 19^c

KLEENEX FACIAL TISSUE

Special Purchase 4c Off

Pkg. of 600 35^c

Sausage Pizza

or Cheese John's Frozen Reg. 79c

18-oz. Pie 69^c

Corn for Popping

White or Yellow A&P's Finest

2-lb. Pkg. 29^c

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REDUCE: IT'S EASY, IT'S FUN

Does your midriff bulge show when you wear a bathing suit? Why not get rid of it the easy, fun way with a Slim Liner. The cost is low.

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Outing Set For Saturday

The Iowa Mountaineers will take an all-day outing Saturday to Mississippi Palisades at Savana, Ill. All interested people should register at Lind's Photo and Art Supply, 9 S. Dubuque, no later than 5 p. m. today.

The trip will cost \$2 for bus transportation to and from Savana. Each member will be responsible for his own sack lunch, and should bring tennis shoes or climbing shoes.

The hikers will meet at the club house, east of the South Quad parking lot, at 6 a. m. Saturday.

The outing is being planned primarily for technical rock climbers. However hikers, sightseers and photographers may enjoy the view from the bluffs overlooking the Mississippi.

Leaders for the outing will be Phil Fowler, G. Iowa City, and Jim Kolocotronis, Burlington.

CORRECTION

John Schmidhauser, professor of political science and Richard L. McAnaw, G. Kansas City, Mo., assailed a proposed Constitutional amendment calling for a Court of the Union to act as a check against the U.S. Supreme Court in an article in the September issue of the National Civic Review. A headline in Tuesday's Daily Iowan erroneously stated Schmidhauser supported the amendment.

INDIAN DANCERS

Shanto Rao and her company will perform traditional dances of India at the Des Moines Art Center, Saturday, Nov. 2.

One of the most famous Indian dancers, Shanto Rao and her accompanying South Indian musicians are touring the United States under the auspices of the Asia Society.

WEDDING INVITATIONS BRIDAL REGISTRY WAYNER'S
114 EAST WASHINGTON



OPENING TONIGHT

University Theatre presents

Rashomon

by Fay and Michael Kanin

OCTOBER 24, 25, 26, 30, 31, NOVEMBER 1, 2

at the University Theatre

Curtain Time 8:00 P.M.

Reservation now at the Theatre Ticket Reservation Desk, East Lobby, Iowa Memorial Union, Ext. 4432. Office hours: Monday through Friday, 9:00 a.m. to 4:30 p.m.; Saturday, 9:00 a.m. to 12 noon.

INDIVIDUAL ADMISSION SUI STUDENTS

\$1.50

FREE with ID

SEASON BOOKS

\$6.00 per book, each book good for five performances in any combination.

Purdue's Di Gravio Leads Big 10 Passers; Riddle 4th

CHICAGO (AP) — Indiana has dropped four successive Big Ten football starts, but Tom Nowatzke, 220-pound Hoosier fullback, is the leading conference rusher and scorer.

Official league statistics Wednesday credited the rugged Nowatzke with 224 yards on 54 carries. However, his per try average of 4.1 yards is topped by Northwestern's Dick McCauley with a 6.5 average on his run-rup total of 209 in 3 games.

Nowatzke leads in scoring with 21 points on 3 touchdowns and a field goal.

In passing, Purdue's Ron Di Gravio is the leader, based on the league's grading system, even though runnerup Tommy Myers of Northwestern has much more yard-

age and third-ranked Harold Brandt of Wisconsin owns a better percentage record.

DiGravio, in two games, completed 26 of 47 passes for 350

NCAA Votes To Sponsor Grid Playoffs

CHICAGO (AP) — The NCAA Council, ending a two-day meeting Tuesday, voted to sponsor an amendment that would provide for regional college division football championships.

The amendment will be presented to the NCAA's annual convention in New York Jan. 6-8 and will require a majority vote for passage.

Walter Byers, NCAA executive director, said the plan was intended to stimulate college football, adding that 300 colleges play the sport compared with 112 universities.

The plan calls for the nation to be divided into the Eastern, Midwestern and Western regions.

A selection committee would name two teams from each region for playoffs on the second Saturday of December. Out of this would come three regional champions, ending the season. There would be no national college championship.

yards, 2 touchdowns and .553 average. Myers has hit on exactly half his tosses — 37 for 74 — producing 606 yards and 4 TD's in 3 games. Brandt's .556 percentage is based on a 25 for 45 record, good for 288 yards and 2 TD's.

Myers, despite a loss of 45 yards rushing, is the Big Ten's total offense leader with 561, followed by DiGravio with 339.

Other departmental leaders are: Pass receiving, Indiana end Bill Malinchak with 12 catches for 173 yards; kickoff returns, Indiana's Trend Walters with 7 for 23.3 average; punting, Northwestern's Merlin Norenberg with 7 for a 53.4 average; punt returns, Jim Warren of Illinois with 7 for a 12.6 average; and interceptions, McCauley with 3 for 26 yards.

Fullback Bobby Grier of Iowa ranks third in rushing with 34 carries for 131 yards and a 3.9 per try average in Big Ten play, and Hawkeye quarterback Fred Riddle is fourth in passing.

Riddle has hit on 21 of 45 Big Ten passes for 246 yards.

Correction

Mike Reilly and Bobby Grier are not the United Press International Midwest Lineman and Back of the Week as reported in Wednesday's Daily Iowan. The report was obtained from the Des Moines Bureau of UPI and was corrected Wednesday.

Congratulations, anyway, men. You're still our Lineman and Back of the Week.

Name Conti Top Lineman

NEW YORK (AP) — Syracuse linebacker Ed Conti, leader of a determined defense that resulted in Penn State's first shutout in 55 games, was named Lineman of the Week by The Associated Press Wednesday.

CONTI, WHO doubles as an offensive center and sometimes fullback, was the key man on defense State 9-0 last Saturday and handed the Nittany Lions' their first shutout since 1958.

Conti was in on 18 tackles — five unassisted — and recovered a fumble. In five games, the 5-foot-10, 185-pounder has been credited with making or assisting on 69 tackles.

ALSO LISTED HIGH among the nominees was Iowa guard Mike Reilly, who played a starring defensive role that almost led to an upset of highly-ranked Wisconsin. The Badgers won 10-7.

U.S. Top Pick In Canada Cup Matches Today

PARIS (AP) — A sleepy Arnold Palmer names five teams as chief threats to the defending champion United States in the 11th annual Canada Cup golf matches which start today.

"The English should be tough," the golfing capitalist from Latrobe, Pa., said Wednesday after a casual final tune-up over the picturesque Saint-nom-la-Breche course in the suburbs of Paris. "Others I figure we would have to beat are South Africa, Argentina, Australia and Canada."

Palmer's 23-year-old partner, Jack Nicklaus, playing in his first Canada Cup competition, declined to assess the opposition.

Palmer and Nicklaus, as the two top golfers of the world, will be overwhelmingly favored when two-man teams from 33 nations tee off in the four-day, 72-hole event over a lush but wide open layout which once was a farm yard of Louis XIV.

Palmer said he was not bothered by the burrsitis in his right shoulder which has plagued him for weeks, but felt a bit stiff and drowsy from travel and lack of sleep.

"I don't know whether I'm coming or going," he said.

Nicklaus said he was a different man after 10 hours of sleep but hadn't fully adjusted to the time change. When it's 9 a.m. here it is 4 o'clock in the morning in New York.

Palmer and Nicklaus have an 11:10 p.m. CST start over the 6,834-yard, par 36-36-72 course which until five years ago was a huge vegetable garden.

Approve 14 Bowl Games

KANSAS CITY (AP) — The National Collegiate Athletic Association announced Tuesday it had certified 14 postseason football games as meeting NCAA regulations governing such competition.

Approved for the first time is the Space Bowl, to be played at Houston, Tex. Dec. 14 between champions of the Southwestern Conference, with members in Texas, Mississippi, Arkansas and Louisiana, and the Central Intercollegiate Athletic Association with colleges in New Jersey, Maryland, Virginia, North Carolina, Delaware and Washington, D.C.

The Space Bowl game will give Texas five NCAA-approved postseason games.

Others approved and the dates: Aviation Bowl, Dayton, Ohio, Dec. 7; Blue Bonnet Bowl, Houston, Tex., Dec. 21; Cotton Bowl, Dallas, Jan. 1; Eastern Cement Bowl, Lansdale, Pa., Dec. 14; Gator Bowl, Jacksonville, Fla., Dec. 28; Liberty Bowl, Philadelphia, Dec. 21; Mineral Water Bowl, Excelsior Springs, Mo., Nov. 30; Orange Bowl, Miami, Jan. 1; Prairie View Bowl, Prairie View, Tex., Dec. 7; Rose Bowl, Pasadena, Jan. 1; Sugar Bowl, New Orleans, Jan. 1; Sun Bowl, El Paso, Tex., Dec. 31 and Tangerine Bowl, Orlando, Fla., Dec. 28.

SETS RECORD — DECORAH (AP) — Gene Takle set a record of 16 minutes 14 seconds Wednesday over a 3.14 mile course and led Luther to a 21-34 cross-country victory over LaCrosse State.

Ol' Swami Picks Iowa, Illinois and Wisconsin

CHICAGO (AP) — The Ol' Swami's only missed block last week was giving Michigan the nod over Purdue. With an .806 percentage 21-5 here are some more nods for what they're worth:

Iowa, 19, Purdue 16 — The boiler-makers stung the Ol' Swami once and could do it again in this homecoming battle. Their Ron DiGravio, who led the 23-12 wrecking of Michigan, and Iowa's Fred Riddle will show their hot passing hands. But the difference may come in the crunching work of Hawkeye line-backers Mike Reilly and Wally Hilgenberg, who were great against Wisconsin.

Illinois 24, UCLA 13 Friday night — The Illini defenses should be able to zero in on passer Larry Zeno effectively. Illinois has lost its last two encounters with the Uclans 1957 and 1958 after handing them three straight lickings, starting with that 45-14 romp in the 1947 Rose Bowl.

Wisconsin, 20, Ohio State 17 — The No. 1 ranked Badgers are home for this critical Big Ten test and must face a team smarting under the worst defeat in Coach Woody Hayes, 13-year reign 32-3

by USC. It could be another one of those field goal decisions.

Minnesota 20, Michigan 13 — The Gophers must hang onto the ball; they fumbled it away four times in losing 16-6 to Illinois, to make their homecoming a success.

Michigan State 18, Northwestern 17 — An under-the-turban special. The Spartans rank as the Big Ten's No. 1 defensive outfit. Their backfield speed: Sherm Lewis, Dewey Lincoln and Ron Rubick, could be enough.

Indiana 21, Cincinnati 7 — After four straight Big Ten losses, the Hoosiers should break the string.

Notre Dame 34, Stanford 14 — With their offense clicking behind quarterback Frank Budka and a horde of running backs who can be effectively alternated, the greatly-improved Irish should frolic to their third straight triumph over a west coast team.

Picks Purdue, OSU, Texas

PARIS (AP) — A miss is as good as a mile, they say, and there is no reason that miles — thousands of them — should compound the misses in the weekly football prognostications.

A front row seat at the Folies Bergere only adds to the general confusion of the great autumnal madness.

Purdue 19, Iowa 13: The Boiler-makers have found their spark in Ron DiGravio.

Texas 19, Rice 8: Darrell's Dandies, having hurdled two hump games, can now settle down to proving they're No. 1.

Minnesota 13, Michigan 12: The form charts are useless in this battle for the Little Brown Jug.

Navy 21, Pittsburgh 7: Roger Staubach and the Middies were slightly off last week. Coach Wayne Hardin applies the razor strap.

Louisiana State 23, Florida 13: The Gator giant-killers unable to duplicate their Alabama upset.

Southern California 21, California 8: Pete Beathard gives the Trojans the extra punch.

Washington State 15, Army 7: The Cougars' big, experienced line stop the Cadets, who lack for speed.

Princeton 24, Cornell 14: Cosmo Lacavazzi's short spurts add up to more than Gary Wood's long passes.

Ohio State 13, Wisconsin 10: The Buckeyes must have been scheming for this one when they let down their guard against Southern Cal.

Southern Methodist 22, Texas Tech 8: The Southwest doormat that turned into a live tiger skin.

Notre Dame 30, Stanford 13: The Fighting Irish have proved their mettle and bounced back from heartbreaking losses.

Duke 24, North Carolina State 13: A bowl in the Blue Devils' future.

Yields 38 Homers

NEW YORK (AP) — Jim Bunning, the favorite victim of Boston's Ted Williams, had considerable difficulty with the Thumper's former teammates the past season and emerged as the major league leader in giving up home runs.

Bunning, the Detroit right-hander, yielded 38 homers. Three of them were to Gary Geiger, the Red Sox' outfielder who was often used as Williams' defensive replacement before the slugger retired in 1960.

Huskers Top Big 8 Rushing Statistics

By THE ASSOCIATED PRESS

Nebraska made a bid for national rushing leadership with a 352-yard day at Kansas State last Saturday, while K-State opened a big lead in Big Eight conference team passing and Nebraska strengthened its position as the league's best defensive club.

Nebraska's average of 285.8 on the ground is better than last week's national leader, Syracuse, which dropped to 264.2 with a 233-yard game against Penn State. Oklahoma is second in Big Eight rushing with 210.5, Colorado third at 200.8 and Kansas fourth with 194.0.

Kansas State is the top league passing club with a 114-yard average. Nebraska has 79.4, Kansas 79.2, and Oklahoma State 76.5.

In total offense, Nebraska is far in front with a 365.2 average. Kansas has 273.2, Colorado 264.6 and Oklahoma 264.5.

Nebraska also is the conference leader in total defense, permitting 189 yards a game, and in rushing defense at 78.0 compared to Missouri's 98.8. Missouri is second in total defense at 220.4, Iowa State has 245.0 and Oklahoma 271.8. Colorado is third in ground defense at

148.2 and Iowa State fourth at 160.4.

Oklahoma State leads in pass defense with 82.5, followed by Oklahoma 84.3, Iowa State 84.6 and Kansas 102.8.

Colorado tops the league in fumbles lost at 15. Missouri and Iowa State have lost the fewest, six each. But combining lost fumbles and passes had intercepted, Oklahoma State is giving the ball away 3.5 times a game, Colorado 3.4 and Oklahoma 3.3. Kansas and K-State have had the most passes intercepted with six each, Colorado the fewest stolen passes with two.

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Lassie's Red Barn
715 S. Riverside

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This photograph illustrates the Two Big Exclusives at New Process. Our modern drive-in office is exclusive for your convenience, while our Fabric Care Services are exclusive for pampering your clothes. You'll be happy with our service, and your clothes will too!

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on-campus interviews

See your college placement director to determine when IBM will interview on campus, and make an appointment to see our representative.

If the interview date is inconvenient for you, please write or call: ■ L. W. Plekenpol, Branch Manager, ■ IBM Corporation, 830 1st Avenue N.E., Cedar Rapids, Iowa, 366-0411. ■

IBM will interview November 15. ■

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33 Win Scholarships From Iowa Groups

Among gifts and grants accepted in September by SUI were 33 scholarships from Iowa organizations and individuals.

Students receiving scholarships for the 1963-64 academic year and the sources of the grants were:

- Linda Ann Gredig, A3, Burlington, \$200, Burlington Community College;
- Biruta Ann Lacin, A3, Burlington, \$500, Burlington Community College;
- Doris Sloan, A4, Burlington, \$500, Burlington Community College;
- Ellen Snyder, A4, Burlington, \$500, Burlington Community College;
- Mary L. Davis, A5, Cedar Rapids, \$100, Linn Co. Union of Kings, Daughters & Sons;
- Marilyn Reed, A2, Charles City, \$250, Dr. E. Salisbury Foundation;
- Gill T. Hartlep, P4, Cherokee, \$290, Torbert Drug Co., Dubuque;
- Thomas A. Williams, A1, Davenport, \$200, Davenport Newspapers;
- George H. White, A1, Davenport, \$200, Davenport Newspapers;
- Stephen Carl, A1, Fairfield, \$200, American Legion Auxiliary;
- Des Moines; Terry J. Weller, A1, Garnaville, \$200, Gertrude M. Webb Trust;
- Cedar Rapids; Candace Franzwa, A1, Glidden, \$200, American Legion Auxiliary;
- Des Moines; and \$200, Carroll County SUI Alumni;
- Carroll; Chester Dagle, A2, Hawarden, \$200, American Legion Auxiliary;
- James Packer, A1, Humboldt, \$100, Kiwanis Club;
- Larry Fry, P2, Humeston, \$200, Torbert Drug Co., Dubuque;
- Thomas A. Kinney, E4, Mt. Pleasant, \$2,000, Columbia Radio Co., Cedar Rapids;
- Paula Thomas, A1, Mt. Vernon, \$200, First Presbyterian Church;
- Sandra Schweitzer, A1, Mt. Vernon, \$200, First Presbyterian Church;
- Rodney Landgren, A1, Northwood, \$500, Sydney A. Swensrup Scholarship Fund;
- Dennis Daake, A1, Rockford, \$500, Dr. J. E. Salisbury Foundation;
- Charles City; Mary Hansen, A1, Sac City, \$100, Sac County H.I.A.;
- John W. Swanson, A1, Urbandale, \$300, Des Moines Reg. & Tribune, Des Moines;
- Ann Kathleen Carlson, A1, West Des Moines, \$200, Polk County Health Improvement Assn., Des Moines;
- Lawrence Lillis, A3, Williamsburg, \$200, American Legion Auxiliary;
- Des Moines; Charles T. Wanning, A1, Macon, Ill., \$200, Louise S. Simmons Trust;
- John Hentzel, L2, Quincy, Ill., \$300, Hoerner Foundation, Keokuk.

Navy Officers Visit Here

SUOWans may have noticed, in the hall outside the Gold Feather Room, the U.S. Navy Officer Procurement team behind a leaflet-laden table.

As of 3:30 p.m. Tuesday seven of the 25 or 30 inquirers had made applications there for a 16-week Officer Candidate School training at Newport, R.I. Two had already passed a written test given to all applicants.

Applications can be made if the student is within a year of graduation, but a B.A. or higher must be earned before the application can be processed.

The six programs now available are: the Line Officer Program, Supply Corps, Law Program, Civil Engineering Program, Engineering Program, and the month-old Public Information Officer Program designed for journalism majors.

Lt. j.g. Don Peden, a 1960 SUI graduate, estimated that, in Iowa, about 250 apply yearly and 160 of these are accepted. Approximately 40 SUOWans apply each year.

The Officer Procurement will be in the Union from 9 a.m. to 4 p.m. today.

REMARKABLE CULTURE

The remarkable Maya culture flourished in what are now the Yucatan, Guatemala and western Honduras. The civilization endured from pre-Christian times until the Spanish conquest.

Christian Science Talk Here

Ralph W. Cessna, authorized teacher of Christian Science, will speak on "How Christian Science Removes Limitations" in the First Church of Christ Scientist at 3 p. m. on Sunday.

A native of Battle Creek, Mich., he is a former newspaperman. He worked on Michigan and Florida newspapers before joining the Christian Science Monitor in 1929. He was a captain in the United States Army and a panel chairman with the War Labor Board in the Chicago area during World War II.

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SATURDAY NIGHT

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ONE WEEK — STARTS TO-DAY **ENGLERT** TO-DAY
DOORS OPEN THIS ATTRACTION 12:45 P.M.
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The U.S. marine who hunted his way thru slashing enemies to the forbidden Peking gates

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Adventress he met, her past scarred by the embraces of men she had known before

DAVID NIVEN
Steel-nerved envoy... fighting the intrigues and barbarism of a treacherous Empress

Shows—
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6:20-8:50
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Flora Robson • John Ireland
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CHILD CARE

WILL babysit in my home. 7-616. 10-23

CHILD CARE — preschool. Fall semester openings. Buy the best care and training for your child at competitive prices. Jack and Jill Nursery School, 615 S. Capitol. Dial 338-3890. 11-22AR

LOST AND FOUND

LOST: gold wedding band. Initialed and dated. 7-3533 evenings. 10-24

WANTED

HOUSE TO RENT from February to September. Need room for 20 men. Need not be furnished. Must be walking distance from University. Call 7-3763. Ask for Don or leave number. 10-30

HELP WANTED

APPLY after 5 p.m. in person. Pizza delivery. 11-22AR

PART time help needed to serve noon lunches at George's Gourmet. Delivery men needed. Apply in person at George's Gourmet, 114 S. Dubuque. 10-26

CASHIER — young lady — week days, 8 to 5:30 p.m. or part time 8 to 1 p.m. or 1:30 to 5:30 p.m. Experience preferred. References required. Mint Car Wash, 1025 S. Riverside Dr. 10-30

WANTED: baby sitter and light housekeeper. Monday, Wednesday, Friday, 8 to 4 p.m. 7-7757. 10-30

FEMALE machine operator trainees. Permanent employment. Good salary. Training benefits. Apply Owens Brush Co., Lower Muscatine Road. 10-30

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ROOMS FOR RENT

MALE student over 21. Single room. Close in. 337-9215. 10-30

SINGLE room and garage. Male student. Dial 7-7168. 11-17

QUIET room for quiet, mature male student. Refrigerator privileges. Piano. 7-7642 after 5 p.m. 11-18

1/2 DOUBLE room. Male student 21 or over. Access to refrigerator. Close in. 8-0129. 11-23

GRADUATE MEN: Spacious double room — private lavatory, cooking. 530 N. Clinton. 7-5848 or 7-4467. 11-24

APARTMENTS FOR RENT

COMFORTABLE, 2 bedroom unfurnished duplex. Utilities furnished. 7-5368. 11-1

STUDIO efficiency apartment. Furnished including utilities. \$70. Call Alan Madsen, University High. 10-30

HOME FURNISHINGS

WE CARRY a good clean supply of used appliances. Use Appliance Mart, 322 Kirkwood Ave. (rear). Dial 338-9169. Open evenings and Saturdays only. 11-10

MOBILE HOMES FOR SALE

1956 MONARCH 43x8, washer, book case, fenced yard and 6x12 finished annex. 8-7722. 10-26

NEW and used mobile homes. Parking, towing and parts. Dennis Mobile Home Court, 2312 Muscatine Ave., Iowa City. 337-4791. 11-22AR

WORK WANTED

IRONINGS. Student boys and girls. 1016 Rochester. 7-2824. 11-22AR

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HAGEN'S TV. Guaranteed television servicing by certified servicemen. 9 a.m.-9 p.m. Monday through Saturday. 7-5542. 11-5AR

ALTERATIONS and sewing. 7-7549. 11-10AR

ALTERATIONS, sewing. Former Home Economics teacher. Phone 7-2729. 10-25

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in **BIG BOY** at
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TYPING SERVICE

IBM ELECTRIC typewriter; accurate, experienced in these, etc. 7-2518. 11-20AR

TYPING IBM electric. Nell Kromenak. Dial 8-3457. 10-25

OPAL BURKHART electric typing service. Accurate, experienced. 8-3723. 11-1

TYPING. 8-6415. 11-2

WANTED: Typing. Experienced in these, dissertations, etc. Elite electric typewriter. Dial 7-2244. 11-5

NANCY KRUSE, IBM Electric Typing Service. Dial 8-0854. 11-11AR

JERRY NYALL: Electric IBM typing and mimeographing. 8-1330. 11-11AR

ELECTRIC typewriter. Theses and short papers. Dial 337-3843. 11-11AR

TYPING — Electric typewriter. SUI Business Graduate. Dial 8-8110. 11-11AR

TYPING wanted: experience in legal and medical work. 8-3447. 11-15

TYPING. Electric. Experienced. 683-2530. Hills, Iowa. 11-16

TYPING — term papers, theses, etc. 8-4512, evenings. 11-2

DORIS DELANEY Typing Service. Mimeographing. Notary Public. 814 E. Market. Dial 337-9986 or 338-5239. 10-27AR

RIDE WANTED

RIDE to Minneapolis Oct. 25 after 2:30. 8-6936. 10-24

MISC. FOR SALE

FOR SALE — 3 chihuahuas and 1 toy poodle. Dial 8-0243. 10-28

MIAMI or Littlegen Scooter. Dial 8-3515. 10-31

RECLINING chair. Good condition. 1 maple chair. 8-6723. 10-24

SLACKS: sizes 12, 14; sweaters: sizes 40, 42; dresses, size 12. Excellent condition. 8-3232. 10-24

PORTABLE Smith-Corona Clipper typewriter. Excellent condition. 8-7491. 10-29

GIRL'S good English bicycle. \$30. 702 E. Washington. 11-6

GOYA GUITAR — fine condition. \$10. 8-3106. 10-26

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By Johnny Hart

B.C.

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I'D SKIP ALL THE COMMERCIAL NONSENSE, AND BUILD A CATHEDRAL TO IT.

By Mort Walker

BEEBLE BAILEY

BOY, LOOK AT THAT SUNSET! BOY!!

I WISH I HADN'T SEEN IT

WHERE AM I GOING TO GET A CHOCOLATE SUNDAE TOPPED WITH MARSHMALLOW AND A MARASCHINO CHERRY, UP HERE?!

IOWA
NOW! ENDS FRIDAY!
"BEST AMERICAN FILM OF 1962"
—TIME MAGAZINE—
DAVID & LISA
An Unusual Story
SHOWS: 1:30 - 3:04
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MOST WONDERFUL COMEDY OF THE YEAR!

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Beef
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SUI Will Pause To Hear U.N. Preamble This Morning

SUIowans will pause at 10:30 this morning for five minutes while 1,100 instructors read the preamble to the United Nations (U.N.) Charter as a U.N. Day observance.

The commemoration has been requested by Student Senate's Collegiate Council for the United Nations (CCUN).

Today marks the 18th anniversary of the formal ratification by international states of the U.N. Charter.

SUI's chapter of the CCUN is one of 350 groups working on campuses from Maine to Hawaii, as non-profit organizations to publicize the work of the U.N. and its effect on young people.

The CCUN was initiated by Student Senate last spring under the

guidance of John Niemeyer, L3, Elkader. The organization is led by an executive council of eight SUIowans; headed by Merle Wood, A3, Cedar Rapids. The council meets weekly to decide programs and activities for the group. James Murray, associate professor in political science, is faculty adviser for CCUN.

CCUN meets once a month to discuss the latest issues before the U.N. and also to decide activities for the year.

CCUN has three programs before them for the coming year. The group in conjunction with campus fraternity pledge classes will sell U.N. greeting cards before Christmas.

Money raised from the sale of the Christmas cards will be given to the United Nations International Children's Emergency Fund (UNICEF), to aid the distressed and underprivileged.

Tentatively the CCUN is planning a mock U.N. general assembly to be held in one of SUI's auditoriums during January. The CCUN plans to staff the assembly with 200 to 300 SUIowans, especially foreign students, who would discuss present U.N. issues. Students will meet in a week-end debate.

The second week in March, CCUN hopes to send about 30 to 40 students to Ames for an annual model U.N. held on the ISU campus. Last year CCUN's delegates represented the Soviet Bloc at the convention and may do so again this spring.

Hearing Waived On Check Charge

Richard Cooper, Council Bluffs, who was arrested Monday when he tried to cash a worthless \$20 check, has waived a preliminary hearing in police court and was bound over to the grand jury.

Cooper, 28, Council Bluffs, had been arrested on a warrant charging him with drawing a false \$20 check at the First National Bank here Oct. 11.

He is being held at Johnson County jail.



JEAN MADEIRA
Coal Mine Country To The Met

Studio Theatre Opens Nov. 6

The cast of "The Queen and the Rebels", the opening Studio Theatre production of this season to be staged on Nov. 6 has been announced by Kent Gravett, director of the play.

The play by Ugo Betti, is set in the midst of a revolution in Europe.

The action of the play centers around a prostitute who poses as the queen when a group of travelers is captured by revolutionaries.

Betti, an Italian playwright, is popular in Italy although not well known in the United States.

The cast includes Bobbie Byers Preston, G, Omaha, Neb.; Kay Stuntz, A1, Sudbury, Mass.; Rochelle Richelleu, A1, Wheaton, Ill.; Cathie Chandler, A1, Knoxville; Earnest Buck, A1, Grinnell; Richard Cooter, A1, St. Paul, Minn.; David L. Schoon, A1, Stamford, Conn.; Dave Loney, A1, Britt; Larry Akin, A1, Ames, Carl Atwell, A1, Newton, Mass.; Douglas Holland, A2, Anita, Dave Couch, G, Redondo Beach, Calif.; Frederick Blais, G, West Stewartstown, N.H.; Richard Douglass, G, Bloomfield Hills, Mich. and Justine Gallagher Giannetti, G, Muncie, Ind.

Tickets go on sale Oct. 31 at the Theatre Ticket Desk at the Union. Admission is \$1 or student ID.

GROWTH PROBLEM—

Protected herds of elk in Yellowstone and Grand Teton National Parks are growing so fast the browsing areas cannot support them.

Singer Opens SUI Concerts

An Illinois-born coal miner's daughter who is now an internationally acclaimed contralto will open the 1963-64 SUI Concert Course in a program at 8 p.m. Nov. 4 in the Union.

Jean Madeira, the leading contralto of the Metropolitan Opera and the Vienna State Opera, has been considered the world's greatest living Carmen since she made operatic history in the title role of the Bizet opera in 1955 at the Vienna State Opera.

Tickets for her Nov. 4 program at SUI will be available free to SUI students and will go on sale to University staff members at the East Lobby Desk of the Union beginning Oct. 30. Any tickets remaining on Nov. 2 at 9 a.m. will also be on sale to the public.

Miss Madeira has also been acclaimed for her opera performances in London's Covent Garden, Milan's La Scala, the Paris Opera, Buenos Aires' Teatro Colon, and the Bayreuth and Salzburg Festivals.

Born Jean Browning in Centralia,

Ill., Miss Madeira began studying piano as soon as she could reach the keyboard. At 12, she appeared as soloist with the St. Louis Philharmonic Orchestra in Beethoven's "C Minor Concerto." She gave piano lessons while still in high school and was awarded a scholarship to the Juilliard School of Music in New York, where she switched to study of voice.

Shortly after her graduation from the Juilliard School of Music, she joined the Metropolitan Opera.

A tall, striking brunette, Miss Madeira says of her concert tours: "Concert singing is the greatest challenge an artist faces — and at the same time it offers the most exciting rewards. In opera, you have all the trappings of glamour — scenery, costumes, other performers to play to, and a great and splendid orchestra to help realize the composer's intention."

"But in a concert, things are reduced to fundamentals. Nothing stands between the performer and the music on the one hand and the audience on the other. Only in concert is there the opportunity to establish the direct, personal rapport between the artist and the audience."

Miss Madeira made her television debut on the Ed Sullivan England's BBC-TV and on Eurovision in Germany. Her latest re-show and has appeared on cording, a full-length "Carmen," was released by Vox Records in February, 1963.

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Less Soap Needed with Soft Water
Zero Soft Always
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LAUNDROMAT
● FREE PARKING ● COIN OPERATED ● OPEN 24 Hrs.
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Morton Teitle, L2, Iowa City, right, is being congratulated on winning a Moore-Vestal Law Manual by Minnesota Mutual Life Underwriter, S. Ronald Henbest, who is the American Law Student Association's Life Representative on campus. Teitle won the manual at membership registration held in the Law Building recently.

Special offer for college men who have not yet chosen a career (and for some who have)

Many of today's most successful life insurance men did not initially consider life insurance as a career offering unlimited opportunity for both personal and financial attainment. Actually, academic training in many fields provides excellent background for success in life insurance, including: Liberal Arts, Journalism, Business Administration, Agriculture, Law, Engineering, Education, and Science to mention a few. The "type" of man who achieves early success is one who has demonstrated a sense of responsibility — in academics, athletics, campus activities, etc. You should be a man of ambition and drive, with a distinct desire to do well on your own. You are personable and enjoy working with — and helping — people. Above all, you want personal and financial success just as soon as possible — and you are willing to work to achieve it.

HERE IS OUR OFFER TO YOU! The free book shown below contains actual case histories of young men who have done well with our Company. Read what they say. Then you decide!

COMPANY FACTS

- Northwestern Mutual is among the nation's 10 largest life insurance firms, and is among the 20 largest U.S. business enterprises.
- Ever since the Company was chartered in 1857, it has been a purely mutual Company owned by its policyowners.
- The Company's comprehensive training program is an outstanding one, lasting throughout the careers of the agents.
- NML's ratio of expenses to premium income is the lowest among major life insurance companies, a plus for policyowners.
- The Company's agents are provided with excellent sales promotion materials and are backed up with quality national advertising.

AGENCY FACTS

- In terms of insurance in force, the Schwinger Agency is larger than any one of 85% of the life insurance companies in the U.S. and Canada.
- A Research & Analysis Department is available to assist agents in cases involving financial analyses of clients with large estates.
- An Employee Benefits Department is available to assist agents in cases involving pension trusts and other employee benefit plans.
- An Agent Service Department is available to assist agents with statistical analyses and to provide stenographic services.
- In 1962, 35% of Schwinger Agency full time agents had an average income of \$23,308 — the top 20% averaged \$41,815.

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Get Ready for TRICK OR TREAT

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AEROSHAVE Regular or Menthol — 6 1/4 Oz. 39¢	DOAN'S PILLS REG. 89c 59¢
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EASY ON SPRAY STARCH 1 LB., 6 OZ. 49¢	DANISH CHAMP SLICED BACON 1 LB. CAN 59¢	DANISH CHAMP Luncheon MEAT 3 FOR 2 OZ. CANS 99¢
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ger Opens SUI Concerts

is-born coal miner's daughter who is now an in-
acclaimed contralto will open the 1963-64 SUI
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leira, the leading
contralto of the Metropolitan
Vienna State Opera.

idered the world's
Carmen since she
history in the title
et opera in 1955 at
te Opera.

er Nov. 4 program
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Miss Madeira made her televi-
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was released by Vox Records in
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CAREERS IN INSURANCE

EDITORIAL — Dennis Binning

— In This Issue —

- Alumni Discuss Careers In Insurance 2
- Life Insurance in the American Economy .. 4
- Insurance: Intricate, Diverse, Expansive ... 5
- Life Insurance Looks To The Campus 6

Editor Dennis Binning
Advertising Consultant Larry Prybil

In 1763 there was exactly one insurance company in America; today there are close to 1,500. Life insurance in force of all kinds stood at about \$730 billion at the end of 1962. Today there are over 134 million life insurance policyholders in the United States. And it takes over one million people working in the insurance industry to service that vast, growing horde of policyholders.

That is a lot of data to digest in only four sentences, but it points to an exciting phenomenon — insurance is mammoth and is growing each year. The wide range of opportunities for careers in insurance is growing at the same phenomenal pace.

The insurance industry today is populated by a new breed of aggressive and talented people. The old stereotype of the door-to-door insurance salesman pulling policies of dubious worth out of a cracked-leather briefcase like hawkers' wares is gone. To be sure the salesman is still there, in fact he is working at the very frontier of the opportunities existing in insurance. But today he is a very highly respected business man whose advice is eagerly sought and adhered to.

Backing up the salesman, however, is a vast army of specialists. Mathematicians, doctors, lawyers, public relations counsels, electronic computer specialists and a boundless number of others are behind the scenes, making this giant industry move with amazing ease.

The craving for economic security on the part of Americans is self-evident. We have fabulous industrial civilization, but we are also aware of the caprices of life. As long as there are economic hazards, as long as there is birth and death, Americans will continue to buy new policies and increase their old ones.

What are the opportunities in this field for you? Turn to read the following pages.

Alumni Discuss Careers In Insurance

Prepared by: JAMES P. TERZIAN
Press Relations Division
Equitable Life Assurance Society

In answer to the editor's query on career opportunities in the life insurance industry, The Equitable Life Assurance Society of the United States, with its home office in New York City, asked a group of distinguished University of Iowa alumni, now on the management staff of the Society, to give their candid views on this subject. Participating in this discussion are:

Thomas F. Murray, B.S., '32 (Electrical Engineering), vice president, City Mortgage Dept., Milton J. Goldberg, M.S., '29 (Mathematics and Actuarial Science), assistant vice president, Agency Dept.; S. J. Duran, B.C.S., '46 (Accounting), vice president, Group Insurance Dept.; W. Harry Manners, Graduate Study U. of Iowa '38, Audit Analyst, Controllers Dept.; Dr. H. H. Hershey, M.D., '37, Medical Dept.; Walter De Vries, B.A., '29 (Mathematics), assistant vice president, Methods Research Dept.; Harold Wiebke, M.S., '52 (Mathematics), assistant actuary, Actuary's Dept.

Moderator of the discussion is Mr. Murray:

MURRAY: We want to avoid generalizations in this exploration, gentlemen. Therefore, let's be specific, even if it means talking about our own careers with The Equitable. It could be that our personal experiences as members of the world's third largest life insurance company can give interested seniors concrete examples of the opportunities that exist in the industry as a whole, as well as here in our company.

One word of caution. There are many pursuits in the industry not represented by our panel, the whole field of the agent, for example, which could provide material for a separate discussion. What we want to talk about today, however, are the rewards and challenges of professional and management careers in life insurance, as we see them.

Now let's take the plunge and start with you, Milton Goldberg. What aspects of your work do you find, personally, most rewarding?

GOLDBERG: My job gives me freedom to think, to express myself in my field. As an actuary assisting the Agency vice president, I'm engaged in product design, in long range planning for life insurance agency development, in production, in sales manpower and agency force compensation. Another important part of my job is evaluating the performance of our nationwide sales force. When sales records reflect the energy and skill which you hope you put into your work, then you feel you've accomplished something, not only for your company, but for yourself.

MURRAY: Variety, and freedom of thought then, are the keywords to your activity? Would you agree to that?

GOLDBERG: Yes. Also the variety of people with whom I come in contact... leaders of my company, from other life companies and the industry generally... the entire spectrum of life insurance. I'm also held to my post and my company because of the opportunity to innovate, to create.

MURRAY: One of the faster growing aspects of our industry is Group Insurance. We're proud of the fact that Equitable pioneered in this effort as far back as 1912 when we put into operation the first major Group plan in the United States for the Montgomery Ward Company in Chicago. Jerry Duran, what satisfaction do you see in administering Group Insurance?

DURAN: You just named it, Tom. Growth. That first policy for Montgomery Ward covered only about 3,000 workers. Today, more than 47 million American families are covered by some form of industry-wide Group Insurance. Another thing I look forward to in my business — change. Change is the rule of the day and the man who stops learning is quickly passed by.

An even greater satisfaction is to observe young men as they come up in the company, especially those that you've hired and trained. Many of these men now hold middle or upper management jobs here in the home office and in our nationwide network of field offices.

MURRAY: Speaking of the home office, Jerry, how did you adjust to life in a big city like New York?

DURAN: I had some apprehensions at first... the kind I keep hearing from many prospective graduates. I had the impression that working in New York probably meant living in a huge city apartment surrounded by sky-scrapers, a cave-dweller. Actually, I live in Chappaqua, a small village about one-third the size of my home town, Charles City, Iowa. Matter of fact, in my neighborhood mid-westerners outnumber native New Yorkers by a considerable margin.

MURRAY: Satisfaction in career growth, satisfaction in suburban living. What can you add to that, Harry Manners?

MANNERS: As an audit analyst, I feel like the flight engineer sitting at the instrument controls of a fast-flying jet-liner, checking carefully to make certain that the engines and all the parts are working properly, so that the pilot will bring the plane and cargo safely to the proper destination, and on time. This is not such a far-fetched analogy, if I may say so. The Equitable is big and it's moving... growing as Jerry just pointed out. My job is to establish and maintain controls throughout the diverse phases of the Society's operations. It's a great challenge to be able to assure management that nothing that can be controlled will be permitted to prevent the achievement of our objectives: security for our policyowners, protection for their families, and service to the community. Thus policyowners can be assured that their funds are being protected, their insurance costs kept at a controlled minimum, and their interests and business affairs managed in the best possible manner.

MURRAY: Now let's hear from a young man who, among all of us, has most recently left the University of Iowa campus. Harold Wiebke, except for a stint in the Air Force, you've been with us since getting your Master's in 1952... have you any regrets about your decision?

WIEBKE: I certainly have not! As assistant actuary, my greatest satisfaction here is working with my colleagues. In order to be specific about that I have to talk a bit about my job. I'm an actuary, yes, but instead of dealing with facts and figures — the usual activity people associate with actuarial science — under my current assignment, I deal with words.

MURRAY: Words... the building blocks of language? Or more precisely, the words that make up the language of life insurance. I'm concerned with the words that are used to make up individual life insurance policies... words which tell the Equitable policyowner that his benefits are, what he must do, what the company will do, how and when and where. For this job, I must have a broad understanding of many activities here in our company... selling, underwriting, issuing the policy, collecting pre-

miums, paying dividends, life insurance law and so on. Let me add that all this doesn't make me an expert in each of these areas. We have very fine, very capable people in the Society who are just that — authorities with whom I consult. And this is what brings me my satisfaction, Tom... the people with whom I work every day.

MURRAY: But what about the end result, Harold? Do you get personal satisfaction out of that?

WIEBKE: Definitely! Early in 1963, Equitable introduced a completely revised set of individual life policies, streamlined, stripped of verbiage and legalistic jargon. Imagine my feeling of accomplishment for my part in this effort when I learned that a newspaper in the West wrote an editorial congratulating our company for bringing basic English to the attention of our policyowners!

MURRAY: A fine example of job satisfaction. Now let's hear from Dr. Harry Hershey of our medical staff. Aside from the obvious satisfaction in helping people get well and stay well, Harry, what else do you get out of your job as a medical director for a company as large as ours?

HERSHEY: First, I enjoy excellent professional relationships, both in and out of the Society. Then, too, there's a continuing medical education — a must for doctors in this fast-changing world. I attend weekly seminars on medicine, have adequate time for hospital affiliations. I'm able to study and review medical underwriting problems. Also The Equitable, with its New York location, is in one of the best medical centers in the country.

And let's not forget liberal vacations and fringe benefits... something which is taken for granted by most employees today... rarely by physicians. Having time of your own, for your hobbies, for your family... that's one of the great compensations of insurance medicine.

Now, since turn about is fair play, let me ask you, Tom Murray, what you find most rewarding in your career?

MURRAY: I get a sense of participation in the dynamic life of our economy. Let me explain: my job consists of supervising commercial mortgage investments throughout the United States. Thus, I've become better acquainted — almost intimately acquainted, you might say — with all varieties of industry and business, and the men behind these enterprises.

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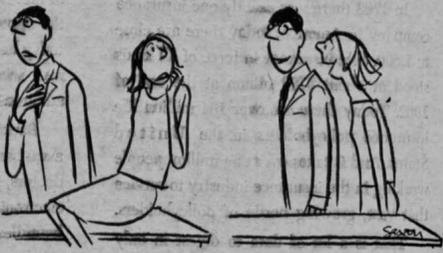
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1. Now that I'm a senior I have to start thinking about my future. Will you marry me?
Will you be able to give me all the things I crave — like pizza pie and chow mein?
2. I've lined up a terrific job. There's a choice of training programs, good starting salary, challenging work, and the chance to move up. That's Equitable.
I agree — but what's the company's name?



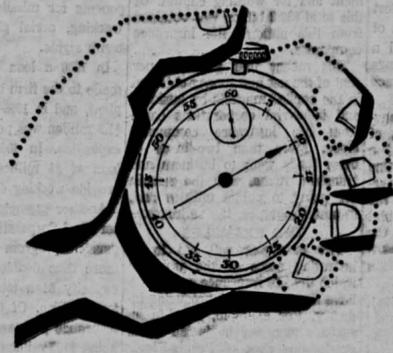
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It certainly is. It's also fair, square, and just. But I would still like to know the name of the company.
4. We're not communicating. I keep telling you it's Equitable — and you keep asking what's the name.
I keep agreeing your job sounds good. But you stubbornly refuse to tell me who you're going to work for.



5. Can it be you never listen to my words? Is it possible that what I thought was a real relationship was but a romantic fantasy?
Is it conceivable that what I took to be a solid foundation was just a house of cards? That what I thought was a bright flame was merely an emotional flicker?
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(continued on page 7)



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BANKERS LIFE COMPANY has been a leader in this industry growth — introducing new concepts and plans that have helped expand the market. Our growth has allowed us to quadruple in size since 1940.

OUR HOME OFFICE AT DES MOINES currently employs over 1000 people, constantly looking for outstanding graduates to meet our increasing needs in sales, actuarial, and technical positions.

OPENINGS FOR MANY SKILLS AND INTERESTS

Claims Analysis, Policyholder Service, Data Processing, Investments, Accounting, Underwriting, Actuarial, General Administration, Insurance, and more.

Plus salaried and service positions in our various Group Insurance offices in major cities throughout the Nation.

CAMPUS INTERVIEWS will be conducted by our Mr. D. L. Schroeder on October 19, and again on March 5 and 6. Other Bankers Life Company representatives will be available to interview for actuarial and individual sales openings at other times. Meanwhile, for additional information from your Placement Office, or write Bankers Life Company, 68 S.U.I. Building, Des Moines, Iowa.

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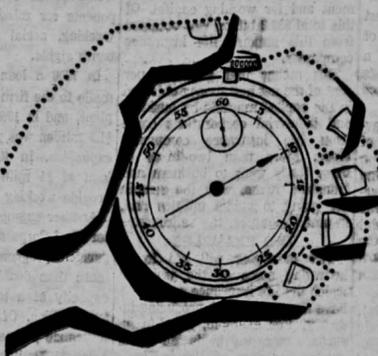
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BANKERS Life COMPANY
DES MOINES, IOWA

Life Insurance is Major Force in American Economy

DR. JAMES J. O'LEARY

Director of Economic Research
Life Insurance Association of America

(The following article is an excerpt from a speech given by Dr. O'Leary before the Star Leaders Conference of the Wisconsin National Life Insurance Company, which was held in Chicago.)

A common way of measuring economic growth is to trace the rise of a country's gross national product — the total dollar value of its annual output of goods and services. For example, expressed in terms of 1961 prices, the gross national product of the United States rose from \$325 billion in 1946 to \$521 billion in 1961. Generally speaking, since World War II the capacity of the American economy to produce goods and services has been growing at a rate of 3 to 3½ per cent per year.

Despite the importance of many other valuable factors, it is generally recognized that the heart of economic growth lies in the saving-investment process. The willingness of the American people and businesses to save — to refrain from spending all of their current income for consumption purposes — free resources for the production of capital goods.

In Russia, the people have been required by Government planning to devote a high percentage of their resources of labor and ma-

terials to the building of capital goods. In the United States the people voluntarily save and these funds are directed by market forces into the production of capital goods.

GREAT SAVINGS CHANNEL.
Since 1900 life insurance has been the principal channel of saving by the American people. During that period \$117.4 billion of savings have been accumulated through life insurance. In 1900 the total savings accumulated in this form amounted to the comparatively modest sum of \$1.7 billion. By the end of 1961, the American people had a total of \$119.1 billion of savings accumulated through life insurance companies.

The tremendous growth of saving through life insurance is, of course, partly the product of a growing national economy. One would naturally expect life insurance sales to increase as the economy expands. More important is the great contribution which the productive investment of life insurance funds has made to the growth of our economy.

During the period of 1948-1961, one of pronounced economic growth, American business and industrial corporations borrowed about \$63 billion in net new money (additional amount over what had already been loaned and/or repaid

and loaned again) in order to aid in financing new plant and equipment and for working capital. Of this total \$32.3 billion was obtained from this nation's life insurance companies.

This means that about 51 per cent of the net new money obtained in the capital markets by business and industrial corporations came from life insurance companies alone. More than two-thirds of these funds went to business and industrial firms, with the remainder going to public utilities and, in small measure, the railroads.

TWO EXAMPLES
Two examples will aid in illustrating some of the ways in which the life insurance companies have financed growth-producing industry. For example, one life insurance company holds the entire outstanding debt of Perkin-Elmer Corporation, a company which manufactures scientific instruments primarily used for analysis

Insurance: Intricate, Diverse and Expansive

By BLAKE T. NEWTON JR.
President, Institute of Life Insurance

In one way or another, life insurance is influencing the daily activities of nearly every American, his family, his business and the economic structure of his country.

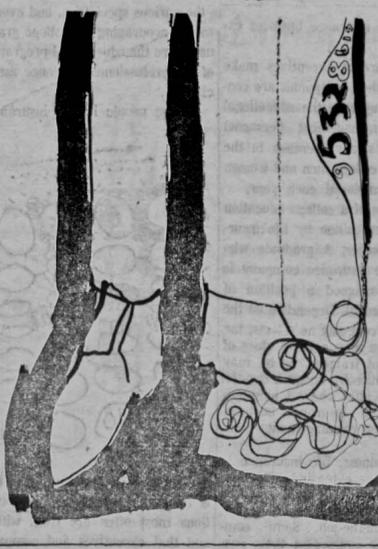
It would be easy to substantiate this all-inclusive statement with a series of statistics such as "two out of three Americans own life insurance with legal reserve companies" or "the total of all types of life insurance in force in the United States is \$629 billion."

It would also be possible to observe that the nation's press tells a continuing story of the contributions life insurance companies are making to the economy of the United States; how the companies promote home ownership; how they are helping industry both at home and abroad; and how they have assisted medical research programs which have added years to the lives of many victims of disease.

But to quote statistics would be to present only part of the picture. There is another side to the life insurance picture which, unfortunately, is not always fully appreciated by career-minded young men who visualize life insurance only in terms of sales and file-keeping.

needed by life companies to assume the management responsibilities involved in the supervision of the work of groups of employees in various departments. Many companies have millions of policyholders and it is the responsibility of these managers to make each policyholder feel the company is interested in him personally.

In considering the roster of career possibilities in life insurance, the college man would do well to speak of his placement director or to the representatives of life insurance companies who visit the campus. It would also be worth considering a visit at the home office of any life insurance company with personnel officers who would be happy to discuss career possibilities.



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AN INSURANCE CAREER AT PRUDENTIAL

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- Learn how Prudential puts new appointees directly to work on specific jobs, training them for step-by-step progress which can lead to top management jobs of tomorrow.
- Learn about this dynamic firm that encourages progress by younger men. Among the 66 top Prudential executives almost one-third reached the level of vice president at the age of forty or earlier!
- Learn the advantages of working in personal insurance sales and service. A Prudential representative is, in many ways, in business for himself — but without the need for capital investment. His income is limited only by his ability to learn the business and to apply his knowledge effectively. In addition, a successful Agent may be selected for management responsibilities in the Field or in the Home Office.

MANY OTHER AREAS
But it would be a mistake to think that the investment of life insurance saving — and the contribution to economic growth — has been limited to the purchase of the bonds of business and industrial firms. During the same period — 1948-1961 — the life insurance companies added to their holdings of mortgages on business and industrial properties, and apartment buildings, in the amount of \$10.6 billion. Since the total mortgage debt of this type increased by \$40 billion in this period, the life companies provided about 26 per cent of the total financing.

Thus, these are the funds which in the past 14 years have been employed to build office buildings, warehouses, department stores, shopping centers, and many other commercial-industrial facilities which have meant so much to the growth of the country. It is largely through this channel that life insurance companies have provided millions of dollars of financing to small business concerns.

FOR MORE HOUSES
Perhaps most interesting is the enormous contribution which life insurance savings have made to better housing for our people, which certainly improves the national productive capacity as well as our standard of living.

During these past 14 years the life insurance companies have expanded their holdings of mortgages on 1 to 4 family houses in the amount of \$22.4 billion. This is about 18 per cent of the total increase of \$124.7 billion in home mortgage debt in the country as a whole for this period.

This again, however, underestimates the total impact of life insurance companies in home financing because it does not take account of amortization (gradual repayment) of mortgages and other mortgage repayments. Since 1948 the life insurance companies of the country have actually made about \$53 billion of residential mortgage loans, of which \$16 billion have been FHA-insured loans, \$11 billion have been VA-guaranteed loans and approximately \$26 billion have been uninsured loans.

On the assumption that the average mortgage loan during this period was \$10,000, the life insurance companies provided the financing making possible the purchase of homes by 5.3 million American families.

These, then, are the principal ways in which the life insurance savings of our people have provided the financing of sound economic growth.

They are not the only ways, however. There have been other types of life company investments of lesser magnitude, such as the purchase of state and local government bonds which have financed toll highways and other public improvements.

The productive investment of life insurance savings has been a major source of the rapid growth of the American economy.

Actually, this business is as complex, as intricate, as diverse, as expansive and as challenging as any other in the country. As much as any other, it is undergoing constant change, adaptation and molding to fit the protection needs of modern Americans, their families and their businesses, and industries.

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All signs point to ever-expanding use of life insurance by American families and by business and industrial firms. This growth and expansion creates a constant demand for men to fill positions of great responsibility in management.

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On the other hand, many college graduates have achieved success as group representatives, helping employers to devise a program of group benefits for their employees, including life and health insurance and pension benefits.

Perhaps the least publicized but one of the most dynamic positions in life insurance is that of investment analyst. The recommendations of these men are quite important. They are apt to produce bold headlines in the newspapers because of the position of life insurance as one of the largest and most active financial institutions in the country and, therefore, a major source of investment capital.

In this vital area, there are numerous opportunities for college men with a background in economics and finance to take an active part in the analysis, selection and supervision of various types of investments.

College graduates are widely

We Invite You To Read This PLAIN TALK ABOUT YOUR

For the next 40 years or so, you will be involved in your work. Your home life, personal life, the satisfactions resulting from good decisions made in your life will be affected by your vocation.

The total amount of unhappiness resulting from the satisfactions resulting from good decisions made in your life will be affected by your vocation.

Your choice of a life work will represent so much more than money is involved. A person who works for money is not free. A person who works for freedom is not free.

So it will pay you to ask yourself what beliefs you have that, we want people who believe in the dignity of work, to commit themselves to personal excellence, and to come from investing their lives in worthwhile work.

We have opportunities for liberal arts and business graduates in actuarial science, data processing, business administration, and other fields.

If you share with us some of the above beliefs, we have a business career for you.

- ✓ The prestige of big business,
- ✓ Personal consideration and respect,
- ✓ A progressive company, always growing,
- ✓ Freedom to be your own manager,
- ✓ Good pay and financial security,
- ✓ Opportunities to increase your income.

then we invite you to explore the many fine careers in this progressive, human company.

We suggest you write or phone our Personnel Department as it applies to you.



IOWA GRADUATES NO

Name	School
James Barron	Liberal Arts Graduate
Herbert Brower	Law
Donald Edwards	Actuarial Science
L. Richard Forbes	Math Education
Lloyd Grever	Math
Marvin Jarvis	Actuarial Science
	Math, Physics
	Math
	Commerce

THE Lincoln Life NATIONAL Life

Its Name Indicates Its Character

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It tells with fact and photographs of opportunities in:

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- Cost Control
- Underwriting
- Group Sales, Service
- Personal Insurance Sales
- Investment Analysis
- Methods and Planning

To: PRUDENTIAL INSURANCE COMPANY OF AMERICA
Jack T. Kvernland, Vice President
Box 1143, Minneapolis 40, Minnesota

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Name

Address

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The PRUDENTIAL
Insurance Company of America

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Major Force in American Economy

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insurance. In 1900 the total savings accumulated in this form amounted to the comparatively modest sum of \$1.7 billion. By the end of 1961, the American people had a total of \$119.1 billion of savings accumulated through life insurance companies.
The tremendous growth of saving through life insurance is, of course, partly the product of a growing national economy. One would naturally expect life insurance sales to increase as the economy expands. More important is the great contribution which the productive investment of life insurance funds has made to the growth of our economy.
During the period of 1948-1961, one of pronounced economic growth, American business and industrial corporations borrowed about \$63 billion in net new money (additional amount over what had already been loaned and/or repaid

and loaned again) in order to aid in financing new plant and equipment and for working capital. Of this total \$32.3 billion was obtained from this nation's life insurance companies.
This means that about 51 per cent of the net new money obtained in the capital markets by business and industrial corporations came from life insurance companies alone. More than two-thirds of these funds went to business and industrial firms, with the remainder going to public utilities and, in small measure, the railroads.
TWO EXAMPLES
Two examples will aid in illustrating some of the ways in which the life insurance companies have financed growth-producing industry. For example, one life insurance company holds the entire outstanding debt of Perkin-Elmer Corporation, a company which manufactures scientific instruments primarily used for analysis

of chemical compounds, and electronic-optical systems and components for missile guidance and tracking, aerial photography and bomb sights.
In 1950 a loan of \$400,000 was made to the firm to finance a new plant, and in 1956-57 an additional \$1.5 million was provided for plant expansion. In 1959 an additional loan of \$1 million was made to provide working capital.
Another example is that the Kaiser Steel Corporation, under an expansion program begun in 1952, more than doubled its productive capacity at a total cost of about \$287 million. Of this amount, life insurance companies provided about \$185 million.
MANY OTHER AREAS
But it would be a mistake to think that the investment of life insurance saving — and the contribution to economic growth — has been limited to the purchase of the bonds of business and industrial firms. During the same period — 1948-1961 — the life insurance companies added to their holdings of mortgages on business and industrial properties, and apartment buildings, in the amount of \$10.6 billion. Since the total mortgage debt of this type increased by \$40 billion in this period, the life companies provided about 26 per cent of the total financing.
Thus, these are the funds which in the past 14 years have been employed to build office buildings, warehouses, department stores, shopping centers, and many other commercial-industrial facilities which have meant so much to the growth of the country. It is largely through this channel that life insurance companies have provided millions of dollars of financing to small business concerns.
FOR MORE HOUSES
Perhaps most interesting is the enormous contribution which life insurance savings have made to better housing for our people, which certainly improves the national productive capacity as well as our standard of living.
During these past 14 years the life insurance companies have expanded their holdings of mortgages on 1 to 4 family houses in the amount of \$22.4 billion. This is about 18 per cent of the total increase of \$124.7 billion in home mortgage debt in the country as a whole for this period.
This again, however, underestimates the total impact of life insurance companies in home financing because it does not take account of amortization (gradual repayment) of mortgages and other mortgage repayments. Since 1946 the life insurance companies of the country have actually made about \$53 billion of residential mortgage loans, of which \$18 billion have been FHA-insured loans, \$11 billion have been VA-guaranteed loans and approximately \$26 billion have been uninsured loans.
On the assumption that the average mortgage loan during this period was \$10,000, the life insurance companies provided the financing making possible the purchase of homes by 5.3 million American families.
These, then, are the principal ways in which the life insurance savings of our people have provided the financing of sound economic growth.
They are not the only ways, however. There have been other types of life company investments of lesser magnitude, such as the purchase of state and local government bonds which have financed toll highways and other public improvements.
The productive investment of life insurance savings has been a major source of the rapid growth of the American economy.

Insurance: Intricate, Diverse and Expansive

By BLAKE T. NEWTON JR.
President, Institute of Life Insurance

In one way or another, life insurance is influencing the daily activities of nearly every American, his family, his business and the economic structure of his country.
It would be easy to substantiate this all-inclusive statement with a series of statistics such as "two out of three Americans own life insurance" or "the total of all types of life insurance in force in the United States is \$629 billion."
It would also be possible to observe that the nation's press tells a continuing story of the contributions life insurance companies are making to the economy of the United States; how the companies promote home ownership; how they are helping industry both at home and abroad; and how they have assisted medical research programs which have added years to the lives of many victims of disease.
But to quote statistics would be to present only part of the picture. There is another side to the life insurance picture which, unfortunately, is not always fully appreciated by career-minded young men who visualize life insurance only in terms of sales and file-keeping.

needed by life companies to assume the management responsibilities involved in the supervision of the work of groups of employees in various departments. Many companies have millions of policyholders and it is the responsibility of these managers to make each policyholder feel the company is interested in him personally.
In considering the roster of career possibilities in life insurance, the college man would do well to speak of his placement director or to the representatives of life insurance companies who visit the campus. It would also be worth considering a visit at the home office of any life insurance company with personnel officers who would be happy to discuss career possibilities.



Credit Insurance Pays \$1 Billion In Past Decade

Credit life insurance last year paid \$173 million in debts for the families of borrowers who died with loans outstanding. Of the total, \$24 million was paid on individual policies and \$149 million on group insurance.
The 1962 payments brought total credit insurance death payments during the last decade to nearly \$1 billion, according to the Institute.
The basic purpose of credit life insurance is to assure the borrower that his debt will be cancelled if he should die before he can repay it himself. The insurance protects money lending institutions also by guaranteeing prompt repayment of loans in case of the borrower's death.
At the beginning of this year, credit insurance protected \$38 billion in loans, under 49 million group and individual policies.

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INSURANCE AT PRUDENTIAL

at Prudential, first in sales among all life insurance companies.

Prudential puts new appointees directly to work on specific for step-by-step progress which can lead to top management.

dynamic firm that encourages progress by younger men. Prudential executives almost one-third reached the level of the age of forty or earlier!

Advantages of working in personal insurance sales and service. Representative is, in many ways, in business for himself — but with capital investment. His income is limited only by his ability and to apply his knowledge effectively. In addition, a may be selected for management responsibilities in the Field office.

WRITE FOR FREE 4-Color Brochure
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It tells with fact and photographs of opportunities in:

- Actuarial
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- Automation
- Claims
- Cost Control
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All signs point to ever-expanding use of life insurance by American families and by business and industrial firms. This growth and expansion creates a constant demand for men to fill positions of great responsibility in management.

One area of great potential is selling. This field is one of the few remaining frontiers open today to the college graduate who wants to start his own business, but who lacks the capital. The rewards here can be large and they can come early for the man with an interest in people and who is willing to put time and energy into the job.

Nearly everyone is familiar with this role of the insurance agent but even here there is more than meets the eye. The newer phrase "life underwriter" more accurately describes the modern agent since he has a more important role than just selling. He must be able to plan a security program which will meet his client's needs and, at the same time, fit his purse.

On the other hand, many college graduates have achieved success as group representatives, helping employers to devise a program of group benefits for their employees, including life and health insurance and pension benefits.
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College graduates are widely

We Invite You To Read This PLAIN TALK ABOUT YOUR CAREER

For the next 40 years or so, you will be investing your time, interests, energy and life in your work. Your home life, personal health and even your religious attitudes will be affected by your vocation.

The total amount of unhappiness resulting from poor decisions can be tremendous; the satisfactions resulting from good decisions can also be immense.

Your choice of a life work will represent some of the most vital decisions you will ever make. You will want to look at the pay scale. It is of great importance. But far more than money is involved. A person who works for pay alone is closer to slavery than he is to freedom.

So it will pay you to ask yourself what beliefs you hold regarding your life work.

We are looking for people who believe in earning good money. But more than that, we want people who believe in the dignity and pleasure of work, who are willing to commit themselves to personal excellence, and who believe that deep happiness can come from investing their lives in worthwhile work.

We have opportunities for liberal arts and business graduates as well as for specialists in actuarial science, data processing, business administration and sales.

If you share with us some of the above beliefs, and if you want to enjoy in your business career:

- ✓ The prestige of big business, along with
- ✓ Personal consideration and independence
- ✓ A progressive company, along with
- ✓ Freedom to be your own man
- ✓ Good pay and financial security, along with
- ✓ Opportunities to increase your earnings,

then we invite you to explore the many fine careers in management and sales that exist in this progressive, human company.

We suggest you write or phone our Personnel Department for full information as it applies to you.

IOWA GRADUATES NOW AT LINCOLN LIFE

Name	School	Name	School
James Barron	Liberal Arts Graduate	James McCombs	Political Science Labor & Industrial Mgmt.
Herbert Brower	Actuarial Science	Kazuo Masai	Actuarial Science
Donald Edwards	Math Education	John F. Miller	Political Science Law
L. Richard Forbes	Actuarial	Donald Mosier	Liberal Arts
Lloyd Grever	Math, Physics	Ross Moyer	General Science
Marvin Jarvis	Commerce	Joseph Rowden	Liberal Arts
		C. David Silletto	Actuarial Math
		John Williams	Math & Accounting



THE Lincoln Life NATIONAL Life INSURANCE COMPANY

Its Name Indicates Its Character

Fort Wayne, Indiana

Life Insurance Looks To The Campus

By MILTON AMSEL
Director

Life Insurance Information
Institute of Life Insurance

For a business that lives and breathes statistics, it may seem anomalous that no one has ever made a count of the college graduates who accept positions with the nation's life insurance companies each year.

There can be no doubt, however, that a considerable number of openings develop each year, and that the jobs filled run into thousands. Moreover, the number of additional job opportunities for college people is growing steadily

as the life insurance business expands.

Life insurance executives make plain that their companies are continuing to upgrade the educational level of management personnel through a steady increase in the number of college men and women who are employed each year.

The value of a college education is given recognition by life insurance companies. A graduate who joins a life insurance company is generally assigned a position of growth potential. Depending on the size of the company he selects, the college man may enter a class of management trainees, or he may be placed directly under a departmental executive who will help him learn the life insurance business and develop management techniques.

As a business, life insurance is known for the extensive educational opportunities it provides. These go far beyond the basic step of learning on-the-job. Some companies offer courses of their own

in the various specialties, and even officers typically come up through more encouraging for college graduates are the educational programs of the professional insurance associations.

College people in life insurance



like their work, and say so. What is more they observe that promotions most often are from within and that executives and company

Since each life insurance company sets its salary scale according to its locality, size and type of operation, it is not possible to be specific. However, as an indication, graduates with a bachelor's degree in liberal arts or business administration received offers of \$4,200 to \$6,000 a year in 1961 for beginning positions in home offices. Those with mathematics majors received offers at the upper end of the scale.

There are career opportunities for college people in both the home offices of life insurance companies and marketing. Here are brief descriptions of some of those opportunities:

ACTUARY: A graduate with an interest in mathematics may want to consider becoming a professional actuary. Life insurance companies employ a majority of actuaries in the United States. The actuary has the major responsibility for the financial soundness of insurance plans. He is the person

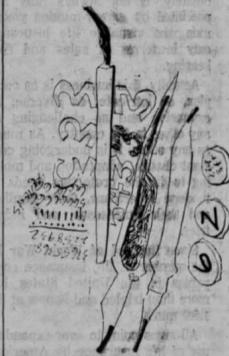
who determines the premium rates and benefits of life insurance, health insurance, pensions and other types of insurance.

Actuaries who have developed executive abilities often are able to apply their skills to other areas of their companies, with the result that it is not unusual for an actuary to head up company functions such as underwriting, electronics, planning and methods, or investments.

HOME OFFICE LIFE UNDERWRITER: The life insurance agent sells a policy, but the sale is not complete until the application is approved by the company home office. This is the responsibility of the home office life underwriter. His work is highly specialized. He makes a thorough analysis of the applicant's personal and family history, his occupation and personal habits, his health and state of finances. Using medical-statistical studies, he evaluates the degree of risk.

The underwriter must also exercise a lively business sense. If his decisions are too conservative, his company may lose business to a competitor; if he is too liberal his company stands the chance of suffering excessive claims in the future.

CLAIMS ADMINISTRATOR: Currently life insurance companies pay out more than \$7 billion a year, and because of the increasing use of life insurance, payments



are rising at the rate of half a billion dollars annually. It is the job of the claims administrator to pass on and pay these benefits.

Payments usually are on their way in a matter of hours after the necessary documents are received, but there are instances where detailed investigation of claims is needed, such as attempts at fraud. Life insurance companies seek college men and women with a capacity for analysis, both for claims examination and for supervising the work of the claims department.

A claims supervisor may have as many as 50 or 60 employees under his supervision. The International Claim Association is now developing an education course that will lead to increased professional recognition in this area.

ELECTRONICS: So important have advanced business methods become to life insurance companies that many now have an entirely new management group with responsibility for automation, including the use of electronic data processing. The companies use electronic devices for such diverse tasks as storing facts — by the million; for solving mathematics problems quickly; as an aid in research; to speed payment of benefits; and to prepare premium notices for policyholders. Life insurance people helped pioneer office automation, and they work closely with the electronic engineers who design the equipment.

Since the machines can do nothing without instruction, life insurance companies are training college men and women in the intricate art of telling the new equipment what to do. This presents considerable opportunity for a graduate with an analytical mind,

(continued on page 7)

Life Insurance

(continued from page 2)

not a cut and dried job of, say, appraising a possible investment and then giving a yes or no answer.

MURRAY: Hardly. When a man visits my office with an idea which must be rejected on conventional grounds, we look for another acceptable means to satisfy his mortgage needs. This can call for many meetings, discussions and projections that often result in the successful completion of a major project, sometimes two or three years after the initial meeting. Call it creative financing, if you like.

Another satisfaction is to watch the growth of clients. Offhand, I think of the Nordberg Manufacturing Company.

MURRAY: One final question — what factors do you feel are most important for a college senior to consider in deciding whether to pursue a management or professional career in a life insurance company? Milt, what do you say to that?

GOLDBERG: First, will he be happy in the kinds of careers we've been talking about today? Does he want to perform a real service to his community? Does he want an opportunity to continue learning while earning . . . not only in the few years after college, but throughout his whole career? If the answers are yes, then I'd say the life insurance industry is the first place he should explore.

WIEBKE: If he has a talent for working with people, and possesses technical and professional skills in a field such as mathematics or law or investments, then the life insurance industry can offer him a challenging job, a secure job and a rewarding one. Let the college graduate also consider his potential. A company like The Equitable can utilize youth and energy . . . and it can, in return, offer continuing development along personal and professional levels. There's no dead-end here for the graduate who has the ability and wants to move ahead. I want to emphasize that as strongly as I can.

MANNERS: I agree. In addition, he should determine and recognize, as realistically as possible, the career objectives that are most important to him. How does he rank such factors as wealth, prestige, fame and product? Some questions loom larger than others . . . but the college senior should answer them all truthfully before he makes up his mind.

DURAN: I'll add another factor to that, Harry. Anyone who considers the life insurance business should have a deep seated belief in it . . . a conviction of the worth of life insurance as a means of meeting a fundamental human need. A management or professional career with a firm like The Equitable can be rewarding and satisfying. But it's no get-rich-quick scheme; it takes hard, dedicated work.

MURRAY: Now, before we close this discussion, let's hear from Walter De Vries who was unable to be present, but nevertheless sent in his considered opinions. In the field of new developments he points to electronic data processing. And well he might, since his post is in the Methods Research Department of our company. And he points out, significantly enough, that it takes intelligent, imaginative people to use the EDP tools properly.

Suppose, as a reprise, we get candid reactions from Harold Wiebke, the most recent graduate of all the State University of Iowa alumni represented on this panel.

WIEBKE: There is a great future of the life insurance industry . . . and we all of us here believe it, or we would not now be around this table. The rate of growth in force is growing year by year . . . its most spectacular growth has been in the last dozen years. As for an effective personnel policy . . . I can only speak for myself. I have found nothing lacking in management's desire here at The Equitable to move you along just as fast and well as you are able.

Life Insurance

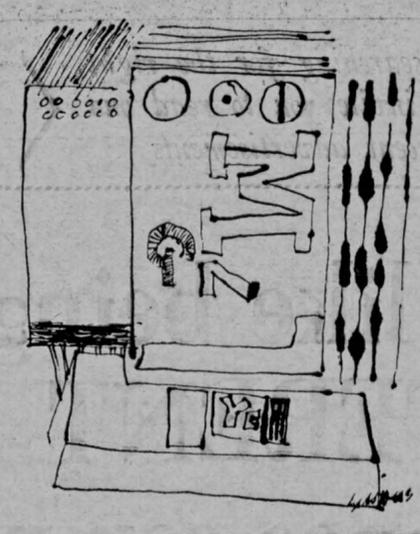
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who can solve problems in an ingenious thinking.

INVESTMENTS: If on the life insurance coin is engraved with the word "investments," the word for the word would be "investments." The explanation is that part of the mium received becomes for investment in interest securities and mortgage insurance. In fact, it is the largest and most active institutions in the country major source of investment.

Consequently, there are opportunities for college men with a background in and finance to take an active part in the analysis, selection and supervision of various types of investments.

GROUP INSURANCE:

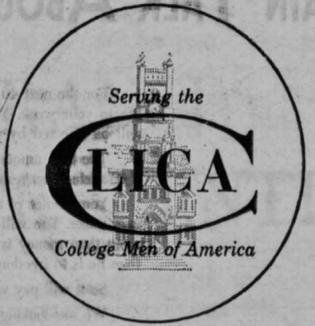


Career Opportunities . . . Male

WANTED: The 2% of SUI's graduating class who have what it takes to get what they want.

*SENIOR MEN...

Here is your opportunity to enter into a career of satisfaction with the College Life Insurance Company of America.



LOOK AT THE BENEFITS:

- **Opportunity for Substantial Income**
College Life representatives average over \$7,200 income in their first year in the business.
- **Opportunities for Advancement**
Promotions based on merit rather than seniority.
- **Choice of Location**
College Life operates from coast to coast. You can choose your location.

*INTERVIEWS

9 A.M.-5 P.M.
November 7
Placement Office

The original and only company specializing in insurance for college men . . . represented only by college men . . . selling exclusively to college men.



THE COLLEGE LIFE INSURANCE COMPANY OF AMERICA
Home Office: COLLEGE SQUARE AT CENTRAL COURT SOUTH INDIANAPOLIS 5, INDIANA

Safeco Insurance has a number of opportunities for the right kind of men. We are imaginative, competitive, willing to think and act one step ahead of the other fellow. Because we have those qualities, we are looking for them in the men we hire. Also because we have these qualities, we are among the fastest-growing companies in this sharply competitive field.

"Safeco" is actually an organization of companies underwriting virtually every kind of risk. Our capacity

THE FINEST, MOST COMPLETE ROOF OF PLANNING



Home office Seattle, Washington

insurance business executives make their companies are con-
 upgrade the educational
 management personnel
 steady increase in the
 college men and women
 employed each year.
 ue of a college education
 recognition by life insur-
 panies. A graduate who
 le insurance company is
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 company he selects, the
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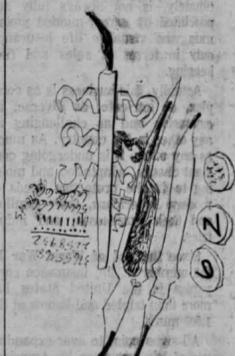
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MURRAY: One final question — what factors do you feel are most important for a college senior to consider in deciding whether to pursue a management or professional career in a life insurance company? Milt, what do you say to that?

GOLDBERG: First, will he be happy in the kinds of careers we've been talking about today? Does he want to perform a real service to his community? Does he want an opportunity to continue learning while earning . . . not only in the few years after college, but throughout his whole career? If the answers are yes, then I'd say the life insurance industry is the first place he should explore.

WIEBKE: If he has a talent for working with people, and possesses technical and professional skills in a field such as mathematics or law or investments, then the life insurance industry can offer him a challenging job, a secure job and a rewarding one. Let the college graduate also consider his potential. A company like The Equitable can utilize youth and energy . . . and it can, in return, offer continuing development along personal and professional levels. There's no dead-end here for the graduate who has the ability and wants to move ahead. I want to emphasize that as strongly as I can.

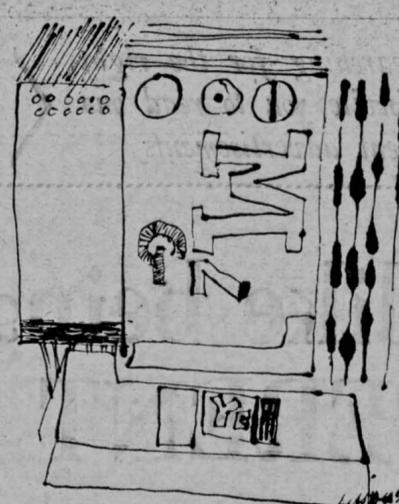
MANNERS: I agree. In addition, he should determine and recognize, as realistically as possible, the career objectives that are most important to him. How does he rank such factors as wealth, prestige, fame and product? Some questions loom larger than others . . . but the college senior should answer them all truthfully before he makes up his mind.

DURAN: I'll add another factor to that, Harry. Anyone who considers the life insurance business should have a deep seated belief in it . . . a conviction of the worth of life insurance as a means of meeting a fundamental human need. A management or professional career with a firm like The Equitable can be rewarding and satisfying. But it's no get-rich-quick scheme; it takes hard, dedicated work.

MURRAY: Now, before we close this discussion, let's hear from Walter De Vries who was unable to be present, but nevertheless sent in his considered opinions. In the field of new developments he points to electronic data processing. And well he might, since his post is in the Methods Research Department of our company. And he points out, significantly enough, that it takes intelligent, imaginative people to use the EDP tools properly.

Suppose, as a reprise, we get candid reactions from Harold Wiebke, the most recent graduate of all the State University of Iowa alumni represented on this panel.

WIEBKE: There is a great future of the life insurance industry . . . and we all of us here believe it, or we would not now be around this table. The rate of growth is most promising . . . life insurance in force is growing year by year . . . its most spectacular growth has been in the last dozen years. As for an effective personnel policy . . . I can only speak for myself. I have found nothing lacking in management's desire here at The Equitable to move you along just as fast and well as you are able.



Life Insurance Looks

(continued from page 6)

who can solve problems by original and ingenious thinking.

INVESTMENTS: If one side of the life insurance coin were to be engraved with the word "protection," the word for the other side would be "investments." The explanation is that part of each premium received becomes available for investment in interest-bearing securities and mortgages. Life insurance, in fact, is one of the largest and most active financial institutions in the country and a major source of investment capital.

Consequently, there are opportunities for college men and women with a background in economics and finance to take an active part in the analysis, selection, and supervision of various types of investments.

low-cost insurance available, under a single contract, to employees of a business firm, the members of a union or of a professional association. Life insurance, health insurance, and pension benefits are all written under group plans. The significance of group insurance is that it answers one of the needs of the expanding American economy by providing financial security to men and women employed in American industry.

Designing a "package" of group insurance calls for a specialist who can size up a client company in terms of its needs and its employee relations. The specialist must know not only his field, but also the competition — this is a very competitive area. If the specialist is involved in merchandising he deals directly with top management, and speaks in terms of insuring hundreds and often thousands of employees.

GROUP INSURANCE: The pur-

MEN...

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Opportunity for Substantial Income
 College Life representatives average over \$7,200 income in their first year in the business.

- Opportunities for Advancement
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- Choice of Location
 College Life operates from coast to coast. You can choose your location.

REVIEWS

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If you are searching for the right vocation, we invite you to read one of our recent advertisements

Why we like being a DIFFERENT life insurance company (and what it means to our policyowners)

INTERESTING — how things sometimes turn out. Take our company for example.

It was started way back in 1857. But our founders couldn't possibly have known that, 106 years later, the company they began would become so increasingly different from others in the life insurance business.

Different we are though. And we like it. And so do our policyowners.

We're Specialists

Northwestern Mutual is what you might call a "specialist" life insurance company. We sell life insurance, and that's it.

We particularly specialize in permanent life insurance, with high dividend return and high cash values. The resultant low net cost is exceptional among major life insurance companies.

We sell no health or accident insurance, nor workmen's compensation nor even group life insurance.

By concentrating our efforts on one type of insurance we are able to furnish a maximum amount of high-quality permanent life insurance for the least amount of money.

And the life insurance we do sell, we sell simply and straightforwardly. We have no complicated plans with complicated names. As one of our former presidents once said, "We try to do only one thing, and do it exceedingly well."

Pure Mutuality

Northwestern Mutual has long been known as "the policyowner's company." This is no idle phrase. It is based on a belief as old as the company . . . and is still its guiding philosophy in everything it does today.

An example of the company's dedication to strict mutuality is the Policyowner's Examining Committee. Unique in the life insurance business, this Committee is composed of five policyowners who have no connection with the company except as regular policyowners.

Chosen each year by the Board of Trustees, these five professional and business leaders come to the home office and thoroughly examine Northwestern Mutual — assuring themselves that the business is being conducted efficiently for the benefit of those who own it — the policyowners. The Committee publishes its findings to all policyowners.

Circle of Success

Some people say that success at Northwestern Mutual is a "Circle of Success." It goes like this:

A superior staff of agents produces a superior group of policyowners. These quality policyowners purchase life insurance in relatively large amounts which lowers the cost of handling. Having purchased intelligently, such policyowners create further economies by keeping up their insurance. They also take better care of their health and live longer. The result is high dividends year after year — lowering costs and encouraging policyowners to purchase more insurance. This, in turn, creates further success for agents and the circle completes itself.

One out of every six Northwestern agents is a Chartered Life Underwriter — highest degree for professional scholarship. One out of 10 Northwestern agents is a member of the Million Dollar Round Table. Both achievements are considerably better than the industry average.

Of course, success for Northwestern means success for policyowners.

Whatever their use for Northwestern insurance — from family protection to a retirement fund, from children's college education to estate taxes — policyowner satisfaction is evident in one simple fact. Of all the new insurance Northwestern sells every year, nearly half is sold to present policyowners.

Significant Facts About Northwestern Mutual

★ With assets well over \$4 billion, Northwestern Mutual is among the 20 largest United States corporations.

★ Of about 1500 life insurance companies in America, Northwestern Mutual is among the 10 largest.

★ Northwestern Mutual has an outstanding record for increasing its dividend scale. Its investment return is high, and over the years the Company has paid or credited to policyowners 25% more than it has received in premiums.

★ Portion of policyowner's premium used for operating expense is about half the average of the 14 other largest life insurance companies.

★ Two other important factors in Northwestern Mutual's long-term operating economy: low mortality rate and policyowners' excellent record of keeping their insurance in force.

★ Thus, year after year, Northwestern Mutual has been a leader among life insurance companies in low net cost.

The NORTHWESTERN MUTUAL LIFE Insurance Company

"BECAUSE THERE IS A DIFFERENCE"

Now that you know something about our company,

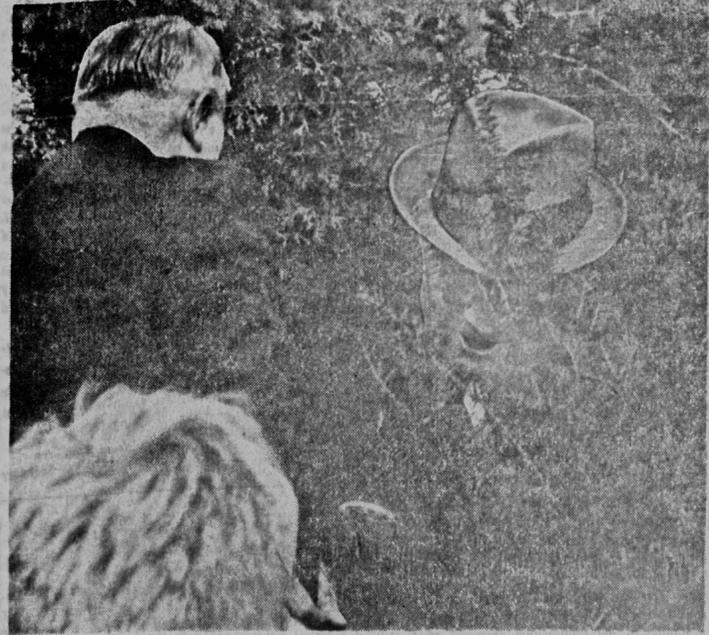
why not talk with your placement officer, or visit any of our Iowa General Agents listed below, or write: Mr. Ralph T. Harkness, The Northwestern Mutual Life Insurance Company, Milwaukee 2, Wisconsin, for a copy of an interesting booklet called "Life Insurance Careers."

Mr. L. P. Schwinger
Security Building, Sixth Floor
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Cedar Rapids, Iowa

Mr. T. W. Hyland, C.L.U.
633 Insurance Exchange Building
505 Fifth Avenue
Des Moines 9, Iowa

Mr. Fred R. Uphoff
301-304 First National Building
203 West Second Street
Davenport, Iowa

Mr. Dean M. Kerl, C.L.U.
731 Frances Building
505 Fifth Street, Box 176
Sioux City 2, Iowa



Truman's Down, But . . .

Moments after falling from the front step of the Grinnell College guest house Thursday morning, former President Truman regains his composure and signs an autograph for Jim Weiser, 12, of Grinnell as former Kansas City mayor John Gavin brushes dirt from Truman's clothes.

—Photo by Joe Lippincott

The Daily Iowan

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Ginny's Gales Lash Florida; Carolinas Now Threatened

MIAMI, Fla. (AP) — Hurricane Ginny lashed north Florida and Georgia coasts with gales Thursday but took a northern track that threatened the Carolinas with the brunt of her rising fury.

Ginny's winds built up a little during the day as the hurricane drifted northward, and they were estimated Thursday night at 95 miles per hour around the rather large center. Gales extend out 200 miles to the north and 100 miles south of the center.

At 8 p.m. Ginny was centered 180 miles south of Charleston, S.C., and 115 miles east of Jacksonville, Fla.

"Indications are for a continued slow northward drift, with the center moving along about 100 miles off the Georgia coast during the night," the Miami Weather Bureau said. "Interests along the Georgia and South Carolina coasts should watch for future advice."

A hurricane watch was in effect from Jacksonville, Fla., north to Myrtle Beach, S.C., with gale warnings displayed from Daytona Beach to Myrtle Beach.

Forecaster Arnold Sugg at the U.S. Weather Bureau in Miami said Ginny was expected to move northward at 7 m.p.h. Thursday

night with a slight northeast turn Friday.

"The hurricane poses little or no threat to extreme northeast Florida and a lesser threat to the Georgia coast but increases the danger to the Carolinas," Sugg said.

Tides five feet above normal were being pushed toward Georgia's beaches by the storm and seas were reported very rough.

Small craft from the Carolinas to central Florida were warned to remain in port and shipping was told to exercise caution.

Radar also showed the hurricane contained considerable more rain than Wednesday.

"The hurricane will dump a lot of rain when it goes ashore," the Weather Bureau said.

Ginny left behind along Florida's eastern coast considerable beach erosion as the only evidence of its visit.

U.S. Airlift Is Success

FRANKFURT, Germany (AP) — A four-engine transport with 60 soldiers aboard landed in Germany at 10:05 Thursday night, completing a flawless airlift of the entire U.S. 2nd Armored Division from Texas to Europe.

The last flight was delayed slightly by headwinds. That was a minor irritation compared to the jubilation of the U.S. Army miracle of mobility.

It was the 235th mission of the exercise.

Using jets and propeller craft, the Military Air Transport Service delivered 15,278 troops and 493.3 tons of cargo well within the target deadline.

The giant maneuver touched off speculation in Europe on what it may mean in American policy on stationing troops on this continent.

West Germans asked whether it means the six U.S. divisions in their country are to be reduced and, if so, how soon.

Dean Rusk, U.S. secretary of state, will be closely questioned on this point when he visits Bonn Friday. He will see Ludwig Erhard, the new West German chancellor.

MATS had 72 hours to do the job but made it in 63 hours and 20 minutes.

The final flight came into Sembach Airbase.

Rhein-Main completed its share of the lift at 9:20 p.m.

Ramstein, the third reception field in Germany, picked up a few flights in between.

By this time, many of the officers and men in the armored division were long since joined with their tanks, guns and other equipment at disposal areas prepared in the past few weeks.

Highs in 70s

Partly cloudy today and tonight. Highs in the 70s. Mostly fair and mild Saturday.

Hodges Asks More Trade With Soviets

HOUSTON, Tex. (AP) — There is a booming market open in the European Soviet bloc nations but the United States is not getting its share of the business, Secretary of Commerce Luther H. Hodges said Thursday night.

He said this country should not relax its restrictions on the export of strategic items but should reexamine other bars to East-West trade.

The Soviet bloc last year brought nearly \$4.5 billion worth of goods from non-Communist countries, Hodges said, but the U. S. share was only \$125 million.

Hodges, in a speech prepared for the Houston Sales Association, said the figures included the Soviet Union, but not Yugoslavia or the Communist countries of Asia.

Of the \$4.5-billion total, Hodges said, "about half was shipments from Japan and our NATO allies. West Germany's sales totaled \$719 million, Britain's \$369 million, France's \$267 million, Italy's \$240 million and Japan's 166 million."

Hodges did not mention the current negotiations for the sale of U. S. wheat and other grains to the Soviet Union and Eastern European nations.

But he did say most of the sales by other countries to the Soviet bloc in Europe have not been wheat and other agricultural commodities.

Hodges also urged that trade policies be considered "from the standpoint of our over-all effort to promote a lasting peace."

Corn Cargoes For Hungary Are Cleared

WASHINGTON (AP) — The Commerce Department issued two more export licenses Thursday for the shipment of an additional 1.4-million bushels of corn to Communist Hungary.

One license was for 800,000 bushels, valued at \$1,408,176, and went to Continental Grain Co. The other was for 600,000 bushels, valued at \$969,300. It was issued to an unidentified dealer.

Continental said its shipments will be made in foreign flag vessels in November, probably through the St. Lawrence River or from the ports of Three Rivers, Canada, or Norfolk, Va.

The big Minneapolis grain trading firm of Cargill, Inc., was authorized Wednesday to ship 1.2-million bushels of yellow corn to the Soviet satellite country. This deal involved \$1,929,384.

No progress was reported, meanwhile, in U.S.-Soviet negotiations to clear the way for a \$250-million sale of American wheat to Russia. This projected transaction has been complicated by President Kennedy's stipulation, in authorizing the sale of grain to the Soviet bloc, that it be shipped in American vessels when available.

Truman's Down, But . . .

GRINNELL (AP) — Harry S. Truman tumbled into a shrubbery outside the guest house Thursday morning.

"That's a day," he quipped, "I've never lived through before."

He said he was started out at a 13-block stroll in central Iowa college town.

Truman slipped around the steps of the house where he fell Tuesday night. It could lead to a sprain.

Later on in his trip to Grinnell, Truman sat for a photograph with Jim Weiser, 12, of Grinnell, who had just escaped another fall.

The wartime Pi good spirits for Truman's two-day stay in Grinnell, where he is expected to spend the remainder of his visit.

This contrasted with his previous visit to Grinnell in 1952, when he was hospitalized for a week after a fall from a horse.

He Figures

LONDON (AP) — Sir Home's new Government without its left wing off a Laborite as at the end of the session in the House of Commons. A 3½-hour House of Commons session of parliamentary work on the new political architecture.

Incentives by the new parliament Douglas-Home can

BLACKPOOL, I

"Examine most well you'll find that 99 legs too short for

Oakes is president National Association of pair factories.

Addressing me association in conference "Because women's short for their bodies stiletto-heeled shoes problem is behind heels."

Only

With Iowa City's A4, South Bend, first city Christ Dubuque and Bu it's still October, before Christmas